

BOARD OF DIRECTORS

*Francisco G. Santos, Chairman
Nathan T. Taimanglo, Vice Chairman
Isa Marie C. Koki, Board Secretary
Dorothy P. Harris, Member*



Resolution No. 2021-10

**RELATIVE TO PETITIONING THE PUBLIC UTILITIES COMMISSION (PUC)
FOR THE APPROVAL OF THE AWARD TO MATSON FOR THE PERFORMANCE
MANAGEMENT CONTRACT FOR THE PORT AUTHORITY OF GUAM GANTRY CRANES**

BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE PORT AUTHORITY OF GUAM:

WHEREAS, on July 31, 2020, the Port Authority of Guam (PAG) issued a Request for Proposal PAG-RFP-020-005 to solicit qualified companies/firms to provide maintenance and certification for the Port Authority of Guam gantry cranes; and

WHEREAS, a total of nine (9) prospective bidders expressed their interest by registering and obtaining the bid packet; and

WHEREAS, two (2) companies/firms submitted their proposals in response to the Request for Proposal, namely Guam Shipyard and Matson; and

WHEREAS, after the opening of all sealed proposals and determining that all offerors were responsible, the submitted proposals were distributed and evaluated by the Port evaluation committee, which then revealed that Matson was the most qualified offeror; and

WHEREAS, as part of the procurement process, the cost negotiation between PAG and Matson ensued on February 23, 2021, and had completed on August 11, 2021 wherein both parties have come to a fair and reasonable negotiation; and

WHEREAS, this Request for Proposal, through task order basis, is made possible by PAG local funds in the amount of \$200,000.00 per year for an initial contract term of five (5) years, with options to renew the contract for five (5) additional years thereafter, not to exceed a total contract term of twenty (20) years; and

WHEREAS, the Port Authority Board of Directors at its regular meeting of August 26, 2021 approved the contract award to Matson for the Request for Proposal PAG-RFP-020-005 for the Performance Management Contract to provide maintenance and certification of Port Authority of Guam gantry cranes; now therefore be it

RESOLVED, the Port Authority Board of Directors authorizes management to petition the Public Utilities Commission (PUC) to review and approve the contract award to Matson in accordance with the Contract Review Protocol for the Port Authority of Guam; and be it further

RESOLVED, the Chairman certify to, and the Secretary attest to, the adoption hereof and that a copy of this resolution be sent to the Public Utilities Commission.

**PASSED AND ADOPTED UNANIMOUSLY BY THE BOARD OF
DIRECTORS THIS 26th DAY OF AUGUST, 2021.**

**FRANCISCO G. SANTOS
CHAIRMAN, BOARD OF DIRECTORS
PORT AUTHORITY OF GUAM**

Digitally signed by Isa Koki
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**ISA MARIE C. KOKI
SECRETARY, BOARD OF DIRECTORS
PORT AUTHORITY OF GUAM**

