

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96915

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



December 13, 2023

The Honorable Therese M. Terlaje Speaker
37th Guam Legislature
163 Chalan Santo Papa
Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending September 30, 2023 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931 extension 201 or 202.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc: Deputy GM, Admin. & Finance

Chief Financial Officer



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Lourdes A. Leon Guerrero Governor of Guam Joshua F. Tenorio Lieutenant Governor

December 13, 2023

The Honorable Amanda L. Shelton

Legislative Secretary – 37th Guam Legislature

Chairperson – Maritime Transportation
163 Chalan Santo Papa

Hagatña, Guam 96910

Dear Senator Shelton:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending September 30, 2023 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Respectfully,

RORY J. RESPICIO General Manager

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Chief Financial Officer

Last Year to Date **Current Month Last Year** % Year to Date % % Chng Chng Chng Actual Actual Budget Actual Actual Budget **OPERATING REVENUES** CARGO THROUGHPUT REVENUES 20,784,235 1,795,845 39.0% 1,765,681 40.1% 1,738,902 3.3% **CT- CHASSIS** 35.2% 20,553,197 35.6% 1.1% 20,870,164 -0.4% 182,526 179,873 2,380,149 2,447,356 -8.4% 4.0% 4.1% 203,913 -10.4% CT-GROUND 2.241,639 3.8% 4.1% -5.8% 128,770 2.8% 121,983 2.8% 109,746 17.3% CT-BREAKBULK 2.123,762 3.6% 1,649,094 2.9% 28.8% 1,317,160 61.2% 4,689 0.1% 1,699 0.0% 925 406.9% CT-UNITIZED 15,328 0.0% 11,467 0.0% 33.7% 11,107 38.0% CT-TUNA 111,547 2.4% 22,497 0.5% 50,752 119.8% CT-RO/RO 885,208 542,888 0.9% 63.1% 609,130 45.3% 1.5% 2,580 0.1% 7.525 6,977 -63.0% CT-STUFFING/DEVAN 62,995 85.355 0.1% -26.2% 83,742 -24.8% 0.2% 0.1% 4,279 0.1% 9.042 0.2% 5,596 -23.5% CT-HEAVYLIFT 94,681 0.2% 71,388 0.1% 32.6% 67,170 41.0% 96,542 0.0% 273 0.0% 8,043 -100.0% CT-LONGLENGTH 9,578 0.0% 64,453 0.1% -85.1% -90.1% 4,734 13,334 **OUT-OF-GAUGE CARGO (OOG)** 148,941 0.3% 142,209 0.1% 0.3% 11,848 -60.0% 160.541 0.3% 7.8% 12.9% 25,644,580 2.9% 2,235,070 48.6% 2,122,908 48.2% 2,136,702 4.6% CARGO THROUGHPUT REVENUES 26,377,967 44.6% 25,506,932 44.2% 3.4% OTHER CARGO RELATED REVENUES 0.0% 0.0% LIFT ON/LIFT OFF 0.0% 0.0% 0.0% 0.0% PRESLUNG 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% EXPORT SCRAP CONTAINER 0.0% 134,776 2,424,087 2.9% 231,939 5.3% 201,975 -33.3% TRANSSHIP CONTAINERS 2,152,473 3.6% 2,579,878 4.5% -16.6% -11.2% 278,510 26,011 0.6% 20,635 0.5% 23,205 12.1% **OVERSTOWED CONTAINERS** 356,247 0.6% 256,037 0.4% 39.1% 27.9% 185 98 88.7% SHIFTED CONTAINERS 2,864 1,465 0.0% 95.4% 1,180 142.7% 0.0% 0.0% 0.0% 1,706 0.0% 5.719 4.801 -64.5% RIGGED CONTAINERS 45,554 55.588 0.1% -18.1% 57,623 -20.9% 0.1% 0.1% 10,519 0.2% 11,517 0.3% 11,305 -7.0% REEFER CNTR-PLUG/UNPLUG 130,279 0.2% 136,227 0.2% -4.4% 135,684 -4.0% -7.7% 240,226 5.2% 236,870 5.4% 331,258 -27.5% DIRECT LABOR BILLED 3,668,174 6.2% 3,813,462 6.6% -3.8% 3,975,739 16.341 15,936 22,058 -25.9% **EQUIPMENT RENTAL** 257.833 264,742 0.4% 0.4% 238,499 0.4% 0.4% -7.5% -9.9% 44,388 520,962 1.0% 18.980 0.4% 43,406 2.3% PORT FEES & DOCKAGE 382,456 0.6% 466,962 0.8% -18.1% -26.6% 507,421 11.0% 471,851 10.7% 499,858 1.5% WHARFAGE 6,183,998 10.5% 6,018,007 10.4% 2.8% 5,999,258 3.1% 57,087 1.2% 62,599 1.4% 60,704 -6.0% **FUEL SURCHARGE** 716,235 1.2% 736,972 1.3% -2.8% 728,570 -1.7% 17,671 18,137 0.4% 17,401 0.4% -2.6% MARITIME SECURITY FEE 214,167 0.4% 215,344 0.4% -0.5% 217,677 -1.6% 166,015 153,149 3.5% 158,279 4.9% **FACILITY MAINTENANCE FEE** 1,994,173 1.948.968 1.899.652 3.6% 3.4% 3.4% 2.3% 5.0% 461,560 10.0% 498,247 11.3% 491,993 -6.2% CRANE SURCHARGE 5,928,689 10.0% 6,027,078 10.4% -1.6% 5,904,664 0.4% 1,683,905 36.6% 1,744,842 39.6% 1,867,077 -9.8% OTHER CARGO RELATED REVENUES 22,013,809 37.3% 22,513,821 39.0% -2.2% 22,408,548 -1.8% -----4,003,779

48.391.776

81.9%

48,020,753 83.2%

0.8%

3.918,976

85.2%

3,867,750

87.8%

-2.1%

OPERATING REVENUES

48,053,128

0.7%

						12 Month Ending W3W23			Last Year to Date				
Current Month		Last Year			%		Year to Date		Last Teal to Date		%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
						NON OPERATING REVENUES							
						FACILITIES							
	0.0%	1,889	0.0%		0.0%	FACILITIES USAGE MOBIL BUNKER	16,229	0.0%	26,034	0.0%	-37.7%		0.0%
	0.0%	30,060	0.7%	11,278	-100.0%	FACILITIES USAGE-CEMENT THRUPUT	120,245	0.2%	150,360	0.3%	0.0%	135,360	-11.2%
	0.0%	9,927	0.2%	17,814	-100.0%	FACILITIES USAGE MOBIL	121,291	0.2%	183,302	0.3%	-33.8%	213,802	-43.3%
264,316	5.7%	206,048	4.7%	305,090	-13.4%	FACILITIES USAGE TRISTAR	3,582,323	6.1%	3,359,707	5.8%	6.6%	3,661,672	-2.2%
18,296	0.4%	50,827	1.2%	83,999	-78.2%	FACILITIES USAGE SPACE RENTAL	954,639	1.6%	913,829	1.6%	4.5%	1,008,148	-5.3%
(232,240)	-5.0%	(213,995)	-4.9%	126,428	-283.7%	FACILITIES LEASE INCOME	1,176,645	2.0%	1,176,942	2.0%	0.0%	1,517,386	-22.5%
2,755	0.1%	2,410	0.1%	2,410	14.3%	FACILITIES COMMON AREA MAINTENANCE FEE	36,730	0.1%	28,923	0.1%	27.0%	28,923	27.0%
3,530	0.1%	3,213	0.1%	2,974	18.7%	FACILITIES SECURITY SURCHARGE RENTAL	39,077	0.1%	36,081	0.1%	8.3%	35,703	9.4%
635	0.0%	390	0.0%	737	-13.8%	WATER & LANDSLIDE ACTIVITIES	9,460	0.0%	8,100	0.0%	0.0%	8,844	7.0%
25,454	0.6%	27,407	0.5%	24,894	2.2%	MARINA REVENUES	312,431	0.5%	315,068	0.5%	-0.8%	298,782	4.6%
3,362	0.1%	2,703	0.1%	3,222	4.3%	HARBOR OF REFUGE	35,135	0.1%	32,426	0.1%	8.4%	38,678	-9.2%
586,140	12.7%	403,960	9.2%	278,103	110.8%	DEMURRAGE	4,164,833	7.0%	3,354,708	5.8%	24.1%	3,337,776	24.8%
672,247	14.6%	524,839	11.9%	856,949	-21.6%	FACILITIES	10,569,038	17.9%	9,585,479	16.6%	10.3%	10,285,074	2.8%
0.2,2.0	14.070	0E 1,000	11.370	550,545	21.070	OTHER FEES & SERVICES	10,000,000	17.570	3,000,470	10.070	10.070	10,200,01	2.070
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
1,547	0.0%		0.0%	111	0.0%	MATERIAL USED	1,547	0.0%		0.0%	0.0%	1,342	15.3%
65	0.0%	131	0.0%	1,438	0.0%	PASSENGER SERVICE	20,893	0.0%	131	0.0%	0.0%	17,260	21.1%
562	0.0%	19	0.0%	956	61.9%	BUNKER	10,752	0.0%	12,688	0.0%	-15.3%	11,473	-6.3%
5,179	0.1%	4,201	0.1%	6,199	-98.9%	SPECIAL SERVICES	61,122	0.1%	57,667	0.1%	6.0%	74,411	-17.9%
1,671	0.0%	2,210	0.1%		0.0%	ELECTRICAL POWER	26,000	0.0%	21,529	0.0%	20.8%		
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9,025	0.2%	6,561	0.1%	8,704	3.7%	OTHER FEES & SERVICES	120,315	0.2%	92,015	0.2%	30.8%	104,486	15.1%
176	0.2%	160	0.0%	333	-47.3%	ADMINISTRATIVE FEES & SERVICES	1,446	0.0%	1,822	0.0%	-20.6%	3,996	-63.8%
						REIMBURSEMENTS							
	0.0%	5,894	0.1%	258.292	0.0%	FEDERAL REIMBURSEMENT	7.367	0.0%	20,628	0.0%	0.0%	3,100,000	
	0.0%	3,034	0.1%	200,282	0.0%	EARTHQUAKE INSURANCE	7,307	0.0%	20,020	0.0%	0.0%	3,100,000	
	0.0%	-	0.0%	_	0.0%	TYPHOON INSURANCE	-	0.0%	•	0.0%	0.0%	-	
	0.0%	-	0.0%	_	0.0%	OTHER REIMBURSEMENT	-	0.0%				-	
	0.0%	_	0.0%	_	0.0%	REVENUE MINIMUM CHARGE	•	0.0%		0.0%	0.0%	•	
	0.076		0.070	-	0.076	NEVENUE MINIMON CHANGE	-	0.076	-	0.0%	0.0%	-	
-	0.0%	5,894		258,292	0.0%	REIMBURSEMENTS	7,367	0.0%	20,628	0.0%	0.0%	3,100,000	0.0%
681,447	14.8%	537,453	12.2%	1,124,278	-39.4%	NON OPERATING REVENUES	10 600 100	10.10/	0.600.044	10.00/	40.00	42 403 550	00.70
4,600,423	100.0%	4,405,204	100.0%	5,128,057	-10.3%	TOTAL REVENUES	10,698,166	18.1%	9,699,944	16.8%	10.3%	13,493,556	-20.7%
7,000,423	100.076	4,400,204	100.0%	9,120,007	10.5%	IO INT DEAEMORS	59,089,942	100.0%	57,720,697	100.0%	2.4%	61,546,684	-4.0%

Last Year to Date	8
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Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
	_	*******			***************************************	INDIRECT COSTS General & Administrative Expenses	***************************************				-	al-disk arms as arms as	-1
1,909,031	41.5%	2,073,868	47.1%	1,961,244	-2.7%	Salaries & Wages	24,306,038	41.1%	23,948,360	41.5%	1.5%	23,539,127	3.3%
218,433	4.7%	197,354	4.5%	197,405	10.7%	Insured Benefits	2,559,645	4.3%	2,354,941	4.1%	8.7%	2,369,972	8.0%
528,929	11.5%	(357,225)	-8.1%	473,824	11.6%	Retirement Benefits	6,590,165	11.2%	5,433,474	9.4%	21.3%	5,687,054	15.9%
8,935	0.2%	35,002	0.8%	157,659	-94.3%	Other Benefits	1,863,599	3.2%	1,767,520	3.1%	5.4%	1,892,414	-1.5%
_	0.0%		0.0%	6,666	-100.0%	Other Personnel Costs	9,355	0.0%	19,603	0.0%		80,000	-88.3%
38,321	0.8%	15,863	0.4%	18,801	103.8%	Communications	246,192	0.4%	177,267	0.3%	38.9%	225,650	9.1%
*	0.0%		0.0%			Leases/Rentals		0.0%	-	0.0%			
328,620	7.1%	301,884	6.9%	122,897	167.4%	Utilities	2,126,729	3.6%	1,495,969	2.6%	42.2%	1,475,000	44.2%
295,427	6.4%	568,823	12.9%	323,243	-8.6%	General Insurance	3,676,976	6.2%	3,665,144	6.3%	0.3%	3,879,545	-5.2%
	0.0%	92,533	2.1%			Repairs & Maintenance		0.0%	96,502	0.2%			0.0%
196,384	4.3%	438,626	10.0%	87,655	124.0%	Repairs & Maintenance	1,433,790	2.4%	1,561,780	2.7%	-9.2%	1,052,298	
	0.0%	-	0.0%			Repairs & Maintenance-Subic Cr		0.0%	-	0.0%	0.0%		
25,679	0.6%	25,955	0.6%	16,177	58.7%	Repairs & Maintenance-Pola 14	185,305	0.3%	219,090	0.4%	-15.4%	194,167	-4.6%
7,178	0.2%	5,122	0.1%	16,177	-55.6%	Repairs & Maintenance-Pola 16	151,550	0.3%	217,441	0.4%	-30.3%	194,167	-21.9%
21,439	0.5%	3,943	0.1%	16,177	32.5%	Repairs & Maintenance-Pola 17	153,864	0.3%	180,878	0.3%	-14.9%	194,167	-20.8%
558,818	12.1%	540,026	12.3%	516,584	8.2%	Depreciation & Amortization	6,188,620	10.5%	6,143,830	10.6%	0.7%	6,200,000	-0.2%
118,088	2.6%	23,368	0.5%	1,250	9347.1%	Damage, Shortage, Writedown &	103,359	0.2%	6,573	0.0%	1472,4%	15,000	589.1%
235,775	5.1%	148,897	3.4%	124,094	90.0%	Supplies	1,708,279	2.9%	1,368,651	2.4%	24.8%	1,489,585	14.7%
(1,125)	0.0%	858,305	19.5%	15,537	-107.2%	Miscellaneous	118,085	0.2%	970,217	1.7%	-87.8%	186,518	-36.7%
	0.0%	-	0.0%			Advertising		0.0%		0.0%			
86,396	1.9%	67,744	1.5%	81,861	5.5%	Agency& Management Fees	1,060,767	1.8%	955,836	1.7%	11.0%	982,500	8.0%
349,139	7.6%	116,515	2.6%	91,067	283.4%	Professional Services	1,390,908	2.4%	696,715	1.2%	99.6%	1,093,000	27.3%
2,359	0.1%	-	0.0%	30,307	-92.2%	Contractual Services	10,685	0.0%	32,494	0.1%		363,750	-97.1%
26,537	0.6%	102,334	2.3%	38,907	-31.8%	Other Contractual Services	318,513	0.5%	420,627	0.7%	-24.3%	467,037	-31.8%
-		•		113,777	-100.0%	Overhead Allocation	•		•			1,365,546	-100.0%
41,520	0.9%	3,250	0.1%	5,842	610.7%	Other Expenses	103,086	0.2%	60,854	0.1%	69.4%	70,125	47.0%
22,022	0.5%	35,592	0.8%	9,915		Earthquake Expense	173,099	0.3%	156,877	0.3%		119,000	
2,671	0.1%	-	0.0%			Typhoon Expense	631,790	1.1%	767	0.0%	82284.4%		
	0.0%		0.0%			Emergency Expense	•	0.0%	8,359	0.0%			
5,020,575	109.1%	5,297,778	120.3%	4,427,066	13.4%	General & Administrative Expenses	55,110,399	93.3%	51,959,791	90.0%	6.1%	53,135,622	3.7%
***********						9279279279279279229229229229229	-	_			_		

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Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
(420,152)	109.1%	(892,574)	-20.3%	700,991	616.2%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	3,979,543	6.7%	5,760,907	10.0%	-30.9%	8,411,062	-52.7%
	0.0%		0.0%		0.0%	Other Income & Expense Other Income		0.0%		0.0%	0.0%		0.0%
1,272,771 3,577	27.7% 0.1%	675,919 (25,882)	15.3% -0.6%	161,642 (99,635)	687.4% -103.6%	Interest Income Other Expense	5,431, 8 97 (2,718)	9.2% 0.0%	1,433,163 (1,060)	2.5% 0.0%	279.0% 156.4%	1,940,037 (1,195,918)	180.0% -99.8%
(234,273)	-5.1%	(234,622)	-5.3%	(335,047)	-30.1%	Interest Expense	(2,807,882)	-4.8%	(2,909,578)	-5.0%	-3.5%	(4,021,215)	-30.2%
(263,454)	0.0% -5.7%	(40,000) (5,434,624)	-0.9% -123.4%	(242,279)	0.0% 8.7%	Claims Settlement Retirement Govt Contribution	(7,105) (3,098,620)	0.0% -5.2%		-0.2% -13.8%	0.0% -61.1%	(2,907,819)	0.0% 6.6%
1,683,450 (69,842)	36.6% -1.5%	195,303 (152,238)	4.4% -3.5%	465,055 (153,063)	0.0% -54.4%	Federal Reimbursament Federal Expenses	4,552,667 (123,700)	7.7% -0.2%	16,834,728 (640,469)	29.2% -1.1%	-73.0% -80.7%	5,581,564 (1,837,060)	0.0% -93.3%
(23,798)	-0.5%	***********	0.0%	(833)		Gain <loss> on Asset Disposals</loss>	(26,913)	0.0%	(11,513)	0.0%	133.8%	(10,000)	169.1%
2,368,431	51.5%	(5,016,144)		(204,160)	-1260.1%		3,917,627	6.6%	6,608,200	11.4%	-40.7%	(2,450,411)	-259.9%
2,368,431	51.5%	(5,016,144)	-113.9%	(204,160)	-1260.1%	OTHER INCOME (EXPENSE)	3,917,627	6.6%	6,608,200	11.4%	-40.7%	(2,450,411)	-259.9%
1,948,279	42.4%	(5,900,718)	-134.1%	496,831	292.1%	NET INCOME (LOSS)	7,897,169	13.4%	12,369,107	21.4%	-36.2%	5,960,651	32.5%