



**PORT OF GUAM**  
 ATURIDATI PUETTON GUAHAN  
**Jose D. Leon Guerrero Commercial Port**  
 1026 Cabras Highway, Suite 201, Piti, Guam 96925  
 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445  
 Website: [www.portguam.com](http://www.portguam.com)



Eddie Baza Calvo  
 Governor of Guam  
 Ray Tenorio  
 Lieutenant Governor

PAG  
 COPY

December 20, 2017

The Honorable Benjamin J.F. Cruz  
 Speaker  
 IMina 'Trentai Kuattro Na Liheslaturan Guahan  
 163 Chalan Santo Papa  
 Hagatna, Guam 96910

Speaker Benjamin J.F. Cruz

DEC 28 2017  
 Time: 2:35 (11 AM) PM File No 34-1358  
 Received By: *[Signature]*

Dear Speaker Cruz:

*Hafa Adai!*

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending October 31, 2017 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.


Sincerely,

*[Signature]*  
 JOANNE M.S. BROWN  
 General Manager *per*

Attachments

Cc: Senator Frank Aguon  
 Public Auditor  
 Deputy General Manager, *Operations*  
 Deputy General Manager, *Admin. & Finance*  
 Acting Financial Affairs Controller *[Signature]*

**RECEIVED**  
 OFFICE OF SENATOR FRANK B. AGUON,  
 34th GL DEC 28 2017  
 STE 503, DNA BLDG.  
 238 ARCHBISHOP FLORES STREET HAGATNA, GU 9691



Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
1 Months Ending 103117

Current Month Actual	%	Last Year		Budget	%	Chng	Year to Date Actual	%	Last Year to Date		%	Chng	Budget	%	Chng
		Actual	%						Actual	%					
OPERATING REVENUES															
CARGO THROUGHPUT REVENUES															
1,438,191	32.4%	1,000,563	25.4%	1,492,854	(0.04)	CT- CHASSIS	1,438,191	32.4%	1,000,563	43.7%	1,492,854	(0.04)			
178,571	4.0%	596,919	15.1%	241,790	(0.26)	CT-GRROUND	178,571	4.0%	596,919	-70.1%	241,790	(0.26)			
140,715	3.2%	102,010	2.6%	66,066	1.13	CT-BREKKBULK	140,715	3.2%	102,010	37.9%	66,066	1.13			
577	0.0%	557	0.0%	404	0.43	CT-UNITIZED	577	0.0%	557	3.6%	404	0.43			
						CT-TUNA									
64,947	1.5%	52,762	1.3%	46,360	0.40	CT-RORO	64,947	1.5%	52,762	23.1%	46,360	0.40			
19,307	0.4%	9,295	0.2%	5,223	2.70	CT-STUFFING/DEVAN	19,307	0.4%	9,295	107.7%	5,223	2.70			
2,061	0.0%	2,272	0.1%	2,238	(0.08)	CT-HEAVYLIFT	2,061	0.0%	2,272	-9.3%	2,238	(0.08)			
						CT-LONGLENGTH									
11,612	0.3%	8,930	0.2%	7,500	0.55	OUT-OF-GAUGE CARGO (00G)	11,612	0.3%	8,930	30.0%	7,500	0.55			
1,855,982	41.8%	1,773,309	45.0%	1,862,715	(0.00)	CARGO THROUGHPUT REVENUES	1,855,982	41.8%	1,773,309	4.7%	1,862,715	(0.00)			
						OTHER CARGO RELATED REVENUES									
	0.0%	1,942	0.0%	245	(1.00)	LIFT ON/LIFT OFF			1,942	-100.0%	245	(1.00)			
	0.0%	699	0.0%	88	(1.00)	PRESLUNG			699	0.0%	88	(1.00)			
	0.0%					EXPORT SCRAP CONTAINER									
256,925	5.8%	271,723	6.9%	207,873	0.24	TRANSHIP CONTAINERS	256,925	5.8%	271,723	-5.4%	207,873	0.24			
23,601	0.5%	6,236	0.2%	13,132	0.80	OVERSTOWED CONTAINERS	23,601	0.5%	6,236	278.5%	13,132	0.80			
155	0.0%	145	0.0%	165	(0.06)	SHIFTED CONTAINERS	155	0.0%	145	7.0%	165	(0.06)			
3,959	0.1%	2,084	0.1%	1,466	1.70	RIGGED CONTAINERS	3,959	0.1%	2,084	90.0%	1,466	1.70			
10,281	0.2%	10,062	0.3%	10,174	0.01	REEFER CNTR-PLUG/UNPLUG	10,281	0.2%	10,062	2.2%	10,174	0.01			
320,726	7.2%	267,416	6.8%	285,418	0.21	DIRECT LABOR BILLED	320,726	7.2%	267,416	19.9%	285,418	0.21			
11,721	0.3%	14,740	0.4%	15,987	(0.27)	EQUIPMENT RENTAL	11,721	0.3%	14,740	-20.5%	15,987	(0.27)			
43,674	1.0%	51,158	1.3%	48,813	(0.11)	PORT FEES & DOCKAGE	43,674	1.0%	51,158	-14.6%	48,813	(0.11)			
446,566	10.0%	416,713	10.6%	410,847	0.09	WHARFAGE	446,566	10.0%	416,713	7.2%	410,847	0.09			
57,515	1.3%	57,286	1.5%	56,856	0.01	FUEL SURCHARGE	57,515	1.3%	57,286	0.4%	56,856	0.01			
17,356	0.4%	24,233	0.6%	38,586	(0.55)	MARITIME SECURITY FEE	17,356	0.4%	24,233	-28.4%	38,586	(0.55)			
155,078	3.5%	138,062	3.5%	123,492	0.26	FACILITY MAINTENANCE FEE	155,078	3.5%	138,062	12.3%	123,492	0.26			
494,843	11.1%	530,273	13.5%	515,844	(0.04)	CRANE SURCHARGE	494,843	11.1%	530,273	-6.7%	515,844	(0.04)			
1,842,400	41.5%	1,792,773	45.5%	1,708,986	0.08	OTHER CARGO RELATED REVENUES	1,842,400	41.5%	1,792,773	2.8%	1,708,986	0.08			
3,698,382	83.2%	3,566,082	90.5%	3,571,701	0.04	OPERATING REVENUES	3,698,382	83.2%	3,566,082	3.7%	3,571,701	0.04			

Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
1 Months Ending 103117

Current Month Actual	%	Last Year Actual	%	Budget	% Chng	NON OPERATING REVENUES		Last Year to Date		% Chng	Budget	% Chng
						Actual	%	Actual	%			
FACILITIES												
85,878	1.9%	68,808	1.7%	101,659	(0.16)	FACILITIES USAGE MOBIL	85,878	1.9%	24,8%	24.8%	101,659	(0.16)
249,352	5.6%	240,175	6.1%	225,000	(1.00)	FACILITIES USAGE TRISTAR	249,352	5.6%	3.8%	3.8%	225,000	0.11
	0.0%	25,500	0.6%	8,333	7.31	FACILITIES USAGE CEMENT THRUPUT		0.0%	0.0%	0.0%	8,333	(1.00)
69,287	1.6%	13,413	0.3%	90,332	(0.23)	FACILITIES USAGE SPACE RENTAL	69,287	1.6%	416.6%	416.6%	90,332	(0.23)
92,105	2.1%	(143,013)	-3.6%	83,333	0.11	FACILITIES LEASE INCOME	92,105	2.1%	-164.4%	-164.4%	83,333	0.11
5,065	0.1%	5,203	0.1%	4,167	0.22	FACILITIES COMMON AREA MAINTENANCE FEE	5,065	0.1%	-2.7%	-2.7%	4,167	0.22
4,145	0.1%	3,083	0.1%	2,917	0.42	FACILITIES SECURITY SURCHARGE RENTAL	4,145	0.1%	34.5%	34.5%	2,917	0.42
220	0.0%	370	0.0%	344	(0.36)	WATER & LANDSLIDE ACTIVITIES	220	0.0%	0.0%	0.0%	344	(0.36)
23,267	0.5%	22,081	0.6%	21,975	0.06	MARINA REVENUES	23,267	0.5%	5.4%	5.4%	21,975	0.06
2,655	0.1%	2,373	0.1%	2,758	(0.04)	HARBOR OF REFUGE	2,655	0.1%	11.9%	11.9%	2,758	(0.04)
194,653	4.4%	120,858	3.1%	100,000	0.95	DEMURRAGE	194,653	4.4%	61.1%	61.1%	100,000	0.95
726,626	16.3%	358,851	9.1%	640,818	0.13	OTHER FEES & SERVICES	726,626	16.3%	102.5%	102.5%	640,818	0.13
OTHER FEES & SERVICES												
	0.0%		0.0%	5	-	CLAIMS FEE		0.0%	0.0%	0.0%	5	0.00
	0.0%		0.0%	42	-	BULK SCRAP		0.0%	0.0%	0.0%	42	0.00
	0.0%		0.0%	1,862	-	PASSENGER SERVICE		0.0%	0.0%	0.0%	1,862	(1.00)
3,922	0.1%	1,510	0.0%	2,132	0.84	BUNKER	3,922	0.1%	1.59638	1.59638	2,132	0.84
11,967	0.3%	8,601	0.2%	15,625	(0.23)	SPECIAL SERVICES	11,967	0.3%	39.1%	39.1%	15,625	(0.23)
3,173	0.1%	6,864	0.2%	-	-	ELECTRICAL POWER	3,173	0.1%	-53.8%	-53.8%	-	-
19,062	0.4%	16,975	0.4%	19,666	(0.03)	OTHER FEES & SERVICES	19,062	0.4%	12.3%	12.3%	19,666	(0.03)
150	0.0%	140	0.0%	77	0.95	ADMINISTRATIVE FEES & SERVICES	150	0.0%	7.1%	7.1%	77	0.95
REIMBURSEMENTS												
	0.0%		0.0%	-	-	FEDERAL REIMBURSEMENT		0.0%	0.0%	0.0%	-	-
	0.0%		0.0%	-	-	EARTHQUAKE INSURANCE		0.0%	0.0%	0.0%	-	-
	0.0%		0.0%	-	-	TYPHOON INSURANCE		0.0%	0.0%	0.0%	-	-
	0.0%		0.0%	-	-	OTHER REIMBURSEMENT		0.0%	0.0%	0.0%	-	-
	0.0%		0.0%	-	-	REVENUE MINIMUM CHARGE		0.0%	0.0%	0.0%	-	-
	0.0%		0.0%	-	-	REIMBURSEMENTS		0.0%	0	0	-	-
745,838	16.8%	375,966	9.5%	660,561	0.13	NON OPERATING REVENUES	745,838	16.8%	98.4%	98.4%	660,561	0.13
4,444,221	100.0%	3,942,048	100.0%	4,232,262	0.05	TOTAL REVENUES	4,444,221	100.0%	12.7%	12.7%	4,232,262	0.05

Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
1 Months Ending 10/31/17

Current Month	Actual	%	Last Year	Actual	%	Budget	Chng	%	Year to Date	Actual	%	Last Year to Date	Actual	%	Chng	Budget	%	
																		Actual
INDIRECT COSTS																		
General & Administrative Expen																		
(1,538,390)		-34.6%	(1,482,426)		-37.6%	(1,723,705)	(0.11)	3.8%	(1,538,390)		-34.6%	(1,482,426)		-37.6%	3.8%	(1,723,705)	(0.11)	
(117,397)		-2.6%	(105,941)		-2.7%	(112,720)	0.04	10.8%	(117,397)		-2.6%	(105,941)		-2.7%	10.8%	(112,720)	0.04	
(408,392)		-9.2%	(369,178)		-9.4%	(444,900)	(0.08)	10.6%	(408,392)		-9.2%	(369,178)		-9.4%	10.6%	(444,900)	(0.08)	
(162,036)		-3.6%	(123,307)		-3.1%	(2,500)	63.81	31.4%	(162,036)		-3.6%	(123,307)		-3.1%	31.4%	(2,500)	63.81	
1,060		0.0%	(6,667)		0.0%	(6,667)	(1.16)	0.0%	1,060		0.0%	(6,667)		0.0%	(6,667)	(1.16)	0.0%	
(10,652)		-0.2%	(5,697)		-0.1%	(12,350)	(0.14)	87.0%	(10,652)		-0.2%	(5,697)		-0.1%	87.0%	(12,350)	(0.14)	
		0.0%			0.0%			0.0%			0.0%			0.0%				0.0%
(112,708)		-2.5%	(104,347)		-2.6%	(158,000)	(0.29)	8.0%	(112,708)		-2.5%	(104,347)		-2.6%	8.0%	(158,000)	(0.29)	
(204,662)		-4.6%	(202,961)		-5.1%	(230,000)	(0.11)	0.8%	(204,662)		-4.6%	(202,961)		-5.1%	0.8%	(230,000)	(0.11)	
		0.0%			0.0%			0.0%			0.0%			0.0%				0.0%
(21,150)		-0.5%	(83,987)		-2.1%	(65,642)	(0.68)	-74.8%	(21,150)		-0.5%	(83,987)		-2.1%	-74.8%	(65,642)	(0.68)	
44,756		1.0%	(5,986)		-0.2%	(29,166)	(0.70)	48.1%	44,756		1.0%	(5,986)		-0.2%	48.1%	(29,166)	(0.70)	
(8,867)		-0.2%	(5,712)		-0.1%	(29,166)	(0.54)	132.4%	(8,867)		-0.2%	(5,712)		-0.1%	132.4%	(29,166)	(0.54)	
(13,274)		-0.3%	(4,634)		-0.1%	(29,166)	(0.71)	79.9%	(13,274)		-0.3%	(4,634)		-0.1%	79.9%	(29,166)	(0.71)	
(8,335)		-0.2%	(463,995)		-11.8%	(441,667)	0.17	11.8%	(8,335)		-0.2%	(463,995)		-11.8%	11.8%	(441,667)	0.17	
(518,680)		-11.7%	(463,995)		-11.8%	(441,667)	(0.92)	0.0%	(518,680)		-11.7%	(463,995)		-11.8%	0.0%	(441,667)	(0.92)	
(500)		0.0%	(767)		0.0%	(6,417)	(0.54)	0.0%	(500)		0.0%	(767)		0.0%	(6,417)	(0.54)	0.0%	
(61,586)		-1.4%	(35,905)		-0.9%	(133,896)	(0.91)	71.5%	(61,586)		-1.4%	(35,905)		-0.9%	71.5%	(133,896)	(0.91)	
(7,464)		-0.2%	(2,445)		-0.1%	(83,606)	(0.91)	205.3%	(7,464)		-0.2%	(2,445)		-0.1%	205.3%	(83,606)	(0.91)	
		0.0%			0.0%			0.0%			0.0%			0.0%				0.0%
(120,447)		-2.7%	(66,981)		-1.7%	(90,322)	0.33	79.8%	(120,447)		-2.7%	(66,981)		-1.7%	79.8%	(90,322)	0.33	
(128,920)		-2.9%	(99,915)		-2.5%	(207,751)	(0.38)	29.0%	(128,920)		-2.9%	(99,915)		-2.5%	29.0%	(207,751)	(0.38)	
		0.0%			0.0%	(5,167)	(1.00)	0.0%			0.0%			0.0%	(5,167)	(1.00)	0.0%	
2,685		0.1%	(6,627)		-0.2%	(37,937)	(1.07)	-140.5%	2,685		0.1%	(6,627)		-0.2%	-140.5%	(37,937)	(1.07)	
(792)		0.0%	(14,244)		-0.4%	(13,959)	(0.94)	-94.4%	(792)		0.0%	(14,244)		-0.4%	-94.4%	(13,959)	(0.94)	
		0.0%			0.0%			0.0%			0.0%			0.0%				0.0%
		0.0%			0.0%			0.0%			0.0%			0.0%				0.0%
		0.0%			0.0%			0.0%			0.0%			0.0%				0.0%
(3,395,751)		-76.4%	(3,185,056)		-80.8%	(3,864,704)	(0.12)	6.6%	(3,395,751)		-76.4%	(3,185,056)		-80.8%	6.6%	(3,864,704)	(0.12)	

Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
1 Months Ending 103117

Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date		Last Year to Date		% Chng	Budget	% Chng
							Actual	%	Actual	%			
1,048,470	23.6%	756,992	19.2%	367,558	1.85	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	1,048,470	23.6%	756,992	19.2%	367,558	1.85	
	0.0%		0.0%		-	Other Income & Expense		0.0%		0.0%		-	
	0.0%		0.0%		-	Other Income		0.0%		0.0%		-	
	0.0%		0.0%		-	Interest Income		0.0%		0.0%		-	
	0.0%		0.0%		-	Interest Income		0.0%		0.0%		-	
8,155	0.2%	4,143	0.1%	3,856	1.11	Interest Income	8,155	0.2%	4,143	0.1%	3,856	1.11	
(91,589)	-2.1%	(87,307)	-2.2%	(85,260)	0.07	Interest Expense-USDA	(91,589)	-2.1%	(87,307)	-2.2%	(85,260)	0.07	
	0.0%	81,801	2.1%	(1,917)	(1.00)	Other Expense		0.0%	81,801	2.1%	(1,917)	(1.00)	
	0.0%		0.0%		-	Claims Settlement		0.0%		0.0%		-	
(250,977)	-5.6%	(253,595)	-6.4%	(252,346)	(0.01)	Retirement Govt Contribution	(250,977)	-5.6%	(253,595)	-6.4%	(252,346)	(0.01)	
(182,324)	-4.1%	(11,168)	-0.3%	201,736	(1.82)	Federal Reimbursement	(182,324)	-4.1%	(11,168)	-0.3%	201,736	(1.82)	
25,039	0.6%	(194,795)	-4.9%	(30,589)	(1.82)	Federal Expenses	25,039	0.6%	(194,795)	-4.9%	(30,589)	(1.82)	
(1,425)	0.0%		0.0%	(8,333)	(0.83)	Gain <Loss> on Asset Disposals	(1,425)	0.0%		0.0%	(8,333)	(0.83)	
(493,122)	-11.1%	(460,922)	-11.7%	(172,853)	1.85	Other Income & Expense	(493,122)	-11.1%	(460,922)	-11.7%	(172,853)	1.85	
(493,122)	-11.1%	(460,922)	-11.7%	(172,853)	1.85	OTHER INCOME (EXPENSE)	(493,122)	-11.1%	(460,922)	-11.7%	(172,853)	1.85	
555,348	12.5%	296,071	7.5%	194,705	1.85	NET INCOME (LOSS)	555,348	12.5%	296,071	7.5%	194,705	1.85	