

**PORT OF GUAM** ATURIDAT I PUETTON GUAHAN Jose D. Leon Guerrero Commercial Port 1026 Cabras Highway, Suite 201, Piti, Guam 96925 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445 Website: www.portguam.com



Lourdes A. Leon Guerrero Governor of Guam Joshua F. Tenorio Lieutenant Governor

June 11, 2020



The Honorable Tina Muña Barnes Speaker 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Muña Barnes:

Speaker Tina Rose Muña Barnes

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending February 29, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'ase!

Respectfully,

General Manager

# Attachments

cc:

Public Auditor

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



**PORT OF GUAM** 

ATURIDAT I PUETTON GUAHAN

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June 11, 2020



The Honorable Clynton Ridgell Senator 35<sup>th</sup> Guam Legislature 238 Archbishop Flores St. DNA Building, Suite 906 Hagatña, Guam 96910

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Dear Senator Ridgell:

Hafa Adai!

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Deputy General Manager, Operations

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						5 Month Ending 02/29/20							
								59	Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
***************************************						OPERATING REVENUES			-				*****
						CARGO THROUGHPUT REVENUES							
1,433,186	32.7%	1,528,370	35.4%	1,689,271	-15%	CT- CHASSIS	8,361,968	35.6%	8,453,138	35.6%	-1.1%	0.440.055	40/
205,353	4.7%	169,140	3.9%	202,567	1%	CT-GROUND	1,076,958	4.6%	1,009,251	4.2%	6.7%	8,446,355	-1%
158,905	3.6%	161,540	3.7%	152,874	4%	CT-BREAKBULK	606.883	2.6%	957,473	4.2%		1,012,835	6%
1,684	0.0%	5,669	0.1%	1,627	4%	CT-UNITIZED	13,030	0.1%			-36.6%	764,370	-21%
,,001	0.070	0,000	0.170	1,021	770	CT-TUNA	13,030	0.1%	10,553	0.0%	23.5%	8,135	60%
27,170	0.6%	81,443	1.9%	48,323	-44%	CT-RO/RO	200.250	0.9%	070.000	4 00/	00.50	044.045	4884
5,109	0.1%	6,112	0.1%	9,059	-44%	CT-STUFFING/DEVAN	200,259		279,986	1.2%	-28.5%	241,615	-17%
7,182	0.2%	8.678	0.1%	7,636	-6%	CT-HEAVYLIFT	35,124	0.1%	39,621	0.2%	-11.4%	45,295	-22%
2,189	0.0%	69	0.0%	778	181%	CT-LONGLENGTH	22,943	0.1%	49,244	0.2%	-53.4%	38,180	-40%
11,948	0.3%	13,726	0.3%	12,550	-5%		2,928	0.0%	5,422	0.0%	-46.0%	3,890	-25%
		13,720	0.3%	12,550	-3%	OUT-OF-GAUGE CARGO (OOG)	60,399	0.3%	66,994	0.3%	-9.8%	62,750	-4%
1,852,725	42.3%	1,974,746	45.7%	2,124,685	-0.128	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	10,380,491	44.2%	10,871,682	45.7%	-0.04518	10,623,425	-0.02287
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%	0.0%		
	0.0%		0.0%		0%	EXPORT SCRAP CONTAINER		0.0%		0.0%	0.0%		00/
213,819	4.9%	158,378	3.7%	176,322	21%	TRANSSHIP CONTAINERS	914,005	3.9%	923,421	3.9%	-1.0%	994 640	0%
7,025	0.2%	32,863	0.8%	29,762	-76%	OVERSTOWED CONTAINERS	107,961	0.5%	192,824	0.8%		881,610	4%
•	0.0%	671	0.0%	320	-100%	SHIFTED CONTAINERS	478	0.0%	2,348		-44.0%	148,810	-27%
4,123	0.1%	4,279	0.1%	4,095	1%	RIGGED CONTAINERS	18,279	0.0%		0.0%	-79.6%	1,600	-70%
11,698	0.3%	9,819	0.2%	11,109	5%	REEFER CNTR-PLUG/UNPLUG	60,150	0.1%	22,180	0.1%	-17.6%	20,475	-11%
307,484	7.0%	273,533	6.3%	280,034	10%	DIRECT LABOR BILLED	1,551,462	6.6%	55,864	0.2%	7.7%	55,545	8%
19,458	0.4%	22,759	0.5%	23,548	-17%	EQUIPMENT RENTAL			1,585,480	6.7%	-2.1%	1,400,170	11%
47,397	1.1%	49,846	1.2%	46,237	3%	PORT FEES & DOCKAGE	127,561	0.5%	138,064	0.6%	-7.6%	117,740	8%
435,753	9.9%	459,929	10.7%	494,340	-12%	WHARFAGE	229,706	1.0%	241,456	1.0%	-4.9%	231,185	-1%
55,144	1.3%	52,899	1.2%	58,783	-6%	FUEL SURCHARGE	2,482,053	10.6%	2,520,704	10.6%	-1.5%	2,471,700	0%
18.699	0.4%	16,397	0.4%	18,661	-0% 0%		290,822	1.2%	299,494	1.3%	-2.9%	293,915	-1%
141,273	3.2%	•				MARITIME SECURITY FEE	97,092	0.4%	97,563	0.4%	-0.5%	93,305	4%
451,463	10.3%	144,665	3.3%	156,562	-10%	FACILITY MAINTENANCE FEE	797,348	3.4%	813,588	3.4%	-2.0%	782,810	2%
451,463	10.3%	454,759	10.5%	494,060	-9%	CRANE SURCHARGE	2,445,538	10.4%	2,544,141	10.7%	-3.9%	2,470,300	-1%
1,713,335	39.1%	1,680,797	38.9%	1,793,833		OTHER CARGO RELATED REVENUES	9,122,456	38.9%	9,437,126	39.7%	-3.3%	8,969,165	2%
3,566,059	81.3%	3,655,543	84.6%	3,918,518	-9%	OPERATING REVENUES	19,502,947	83.1%	20,308,808	85.4%	-4.0%	19,592,590	0%

						•			Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date				%		%
	/0 		70				Actual	%	Actual	%	Chng	Budget	Chng
						NON OPERATING REVENUES							
						FACILITIES							
111,298	2.5%	89,473	2.1%	104,715	6%	FACILITIES USAGE MOBIL	530,890	2.3%	480,872	2.0%	10.4%	523,575	1%
	0.0%	183,675	4.3%	213,615	-100%	FACILITIES USAGE TRISTAR	1,189,299	5.1%	855,077	3.6%	39.1%	1,068,075	11%
294,098	6.7%	29,520	0.7%	9,683	2937%	FACILITIES USAGE-CEMENT THRUPUT	59,640	0.3%	59,040	0.2%	0.0%	48,415	23%
105,719	2.4%	107,461	2.5%	104,949	1%	FACILITIES USAGE SPACE RENTAL	536,922	2.3%	513,238	2.2%	4.6%	524,745	2%
98,500	2.2%	87,938	2.0%	87,938	12%	FACILITIES LEASE INCOME	498,348	2.1%	439,690	1.8%	13.3%	439,690	13%
2,896	0.1%	3,610	0.1%	3,744	-23%	FACILITIES COMMON AREA MAINTENANCE FEE	14,481	0.1%	19.061	0.1%	-24.0%	18,720	-23%
4,010	0.1%	4,196	0.1%	3,990	0%	FACILITIES SECURITY SURCHARGE RENTAL	20,377	0.1%	19,379	0.1%	5.2%	19,950	2%
250	0.0%	290	0.0%	393	-36%	WATER & LANDSLIDE ACTIVITIES	1,470	0.0%	1,470	0.0%	0.0%	1,965	-25%
23,014	0.5%	23,991	0.6%	23,278	-1%	MARINA REVENUES	119,255	0.5%	112,937	0.5%	5.6%	116,390	2%
3,167	0.1%	3,473	0.1%	3,466	-9%	HARBOR OF REFUGE	15,426	0.1%	18,935	0.1%	-18.5%	17,330	-11%
155,137	3.5%	117,121	2.7%	202,611	-23%	DEMURRAGE	857,641	3.7%	817,131	3.4%	5.0%	1,013,055	-15%
798,090	18.2%	650,749	15.1%	758,382	0.05236	FACILITIES OTHER FEES & SERVICES	3,843,749	16.4%	3,336,828	14.0%	15.2%	3,791,910	1%
	0.0%		0.0%		0%	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0%		0.0%		0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%		0%	MATERIAL USED		0.0%		0.0%	0.0%		#DIV/0!
7,192	0.2%		0.0%	4,263	0%	PASSENGER SERVICE	43,274	0.2%	29.043	0.0%	0.0%	21,315	#DIV/0!
437	0.0%	459	0.0%	1,754	-100%	BUNKER	5,106	0.0%	8.441	0.1%	-40%	8,770	
13,503	0.3%	9,144	0.2%	15,631	-54%	SPECIAL SERVICES	55,655	0.2%	72,377	0.0%	-23.1%		-42%
(1,179)	0.0%	2,598	0.1%		0%	ELECTRICAL POWER	9,827	0.0%	13,440	0.1%	-26.9%	78,155	-29%
19,953	0.5%	12,201	0.3%	21,648	-0.0783	OTHER FEES & SERVICES	113,862	0.5%	123,301	0.5%	-0.07655	108,240	5%
75	0.5%	35	0.0%	672	2869%	ADMINISTRATIVE FEES & SERVICES	2,879	0.0%	485	0.0%	493.6%	3,360	-14%
						REIMBURSEMENTS						0,000	1470
-	0.0%	-	0.0%	38,167	0%	FEDERAL REIMBURSEMENT	_	0.0%	-	0.0%	0.0%	190,835	
-	0.0%	-	0.0%	-	0%	EARTHQUAKE INSURANCE	_	0.0%	_	0.0%	0.0%	190,635	
-	0.0%	-	0.0%	-	0%	TYPHOON INSURANCE	_	0.0%	_	0.0%	0.0%	-	
-	0.0%	-	0.0%	_	0%	OTHER REIMBURSEMENT	_	0.0%	•	0.0%	0.0%	-	
-	0.0%	-	0.0%	-	0%	REVENUE MINIMUM CHARGE	•	0.0%	-	0.0%	0.0%	-	
-	0.0%	-		38,167	0%	REIMBURSEMENTS	-	0.0%		0.0%	0	190,835	*****
818,117	18.7%	662.005	15 40/	040.000								190,033	
4,384,177	100.0%	662,985 4,318,528	15.4% 100.0%	818,869 4,737,387	-0% -7%	NON OPERATING REVENUES TOTAL REVENUES	3,960,490	16.9%	3,460,614	14.6%	14.4%	4,094,345	-3%
.,50 ,, 17 7	/ .	-,010,020	100.070	7,101,301	-170	TOTAL REVENUES	23,463,437	100.0%	23,769,422	100.0%	-1.3%	23,686,935	-1%

Last Year to Date **Current Month Last Year** % Year to Date % % Actual % Actual % Budget Chng **Actual** % Actual % Chng Chng Budget INDIRECT COSTS (1) General & Administrative Expenses 1.996.858 45.5% 1,638,828 37.9% 2.126.151 -6% Salaries & Wages 9.470.316 40.4% 8,652,229 36.4% 9.5% 10.630.755 -11% 127,791 2.9% 116,818 2.7% 137,823 -7% Insured Benefits 690.523 2.9% 623.610 2.6% 10.7% 689,115 0% 514,339 11.7% 406.933 9.4% 524.613 -2% Retirement Benefits 2,406,324 10.3% 2,216,096 9.3% 8.6% 2,623,065 -8% 188,277 4.3% 120.024 2.8% 4,167 4418% Other Benefits 731,302 3.1% 659,283 2.8% 10.9% 20,835 3410% 210 0.0% 216 0.0% Other Personnel Costs 6.667 -97% 621 0.0% 5,950 0.0% -89.6% 33,335 -98% 9,009 0.2% 11.852 0.3% 26,550 -66% Communications 49,135 0.2% 60,051 0.3% -18.2% 132,750 -63% 0.0% 0.0% Leases/Rentals 0.0% 0.0% 19,146 0.4% 124,294 2.9% 142,167 -87% Utilities 505,602 2.2% 647,550 2.7% -21.9% 710,835 -29% 247,504 5.6% 201,557 4.7% 261,500 -5% General Insurance 1,237,518 5.3% 1,238,938 5.2% -0.1% 1,307,500 -5% 0.0% 0.0% #DIV/0! Repairs & Maintenance 0.0% 29.000 0.1% #DIV/0! 7.309 0.2% 3,596 0.1% 59,175 Repairs & Maintenance 170,184 0.7% 199,267 0.8% -14.6% 295,875 0.0% 0.0% Repairs & Maintenance-Subic Cr 0.0% 0.0% 0 9.393 0.2% 18.375 0.4% 32,221 -71% Repairs & Maintenance-Pola 14 60,091 0.3% 55.759 0.2% 7.8% 161,105 -63% 16,475 0.4% 42.852 1.0% 32,221 -49% Repairs & Maintenance-Pola 16 95.673 0.4% 118,677 0.5% -19.4% 161,105 -41% 7.863 0.2% 57.397 1.3% 32,221 Repairs & Maintenance-Pola 17 -76% 70.521 0.3% 123,187 0.5% -42.8% 161,105 -56% 537,962 12.3% 517.857 12.0% 484,167 11% Depreciation & Amortization 2.663,435 11.4% 2,585,320 10.9% 3.0% 2,420,835 10% 0.0% 373 0.0% 3.083 -100% Damage, Shortage, Writedown & 78,608 0.3% 1.029 0.0% 7539.7% 15,415 410% 56.104 1.3% 59,805 1.4% 100.246 -44% Supplies 413.961 1.8% 332,771 1.4% 24.4% 501,230 -17% 0.1% 6,220 3,872 0.1% 19,543 -68% Miscellaneous 35,247 0.2% 34.004 0.1% 3.7% 97,715 -64% 0.0% 0.0% Advertising 0.0% 0.0% 81,946 1.9% 84.693 2.0% 61.154 34% Agency& Management Fees 364,101 1.6% 283,424 1.2% 28.5% 305,770 19% 17.750 0.4% 209,485 4.9% 170,378 -90% Professional Services 236,442 1.0% 518,341 2.2% -54.4% 851,890 -72% 0.0% 0.0% 4.605 -100% Contractual Services 0.0% 0.0% 23,025 -100% 19.764 0.5% 20,154 0.5% 54,131 -63% Other Contractual Services 81,606 0.3% 60,622 0.3% 34.6% 270,655 -70% Overhead Allocation 29,842 0.1% 0.7% 3.268 15,761 89% Other Expenses 84,553 0.4% 49,308 0.2% 71.5% 78,805 7% 0.0% Earthquake Expense 0.0% 0.0% 355 0.0% 94,476 2.2% Typhoon Expense 136,985 0.6% 221,277 0.9% 0.0% 0.0% Earthquake Expense 0.0% 0.0% 0% 0.0% 0.0% Emergency Expense 0.0% 0.0% 0% 3,894,116 88.8% 3,736,725 86.5% 4,298,544 -0.0941 General & Administrative Expenses 19,582,749 83.5% 18.715.695 78.7% 0.046328 21,492,720 -0.08887

**Last Year to Date Current Month Last Year** % Year to Date % % % Actual Actual % **Budget** Chng Actual % Actual % Chng Chng **Budget** 490,061 88.8% 581,803 13.5% 438,843 787% **OPERATING INCOME (LOSS)** 3,880,688 16.5% 5,053,727 21.3% -23.2% 2,194,215 77% OTHER INCOME (EXPENSE) 0.0% 0.0% 0% Other Income & Expense 0.0% 0.0% 0.0% 0.0% 0.0% Other Income 0% 0.0% 0.0% 0.0% 0.0% 0.0% 0% Interest Income 0.0% 0.0% 0.0% 0.0% 0.0% 0% Interest Income 0.0% 0.0% 0.0% 96,770 2.2% 135,548 3.1% 162.503 -40% Interest Income 567.912 2.4% 688.062 2.9% -17.5% 812,515 -30% (251,606)-5.7% (1,013,064)-23.5% (281,032)-10% Interest Expense (1,258,028)-5.4% (1,780,765)-7.5% -29.4% (1,405,160)-10% 1,444 0.0% 0.0% (1,917) -175% Other Expense 26,827 0.1% 0.0% (710)-3881.1% (9,585)-380% 0.0% 0.0% 0% Claims Settlement 0.0% 0.0% 0.0% 0% (216,725)-4.9% (241,769) -5.6% (259, 429)Retirement Govt Contribution -16% (1,086,850)-4.6% (1,209,250)-5.1% -10.1% (1,297,145)-16% 1,772,152 40.4% 144,687 3.4% 609,619 0% Federal Reimbursement 1,970,835 8.4% 147,159 0.6% 1239.3% 3,048,095 0% (1,532)0.0% (1,838)0.0% (107,489)-99% Federal Expenses -0.5% (115,159)(104, 264)-0.4% 10.4% (537,445)-79% 0.0% 0.0% (4,167)-100% Gain <Loss> on Asset Disposals (2,750)0.0% (38,185) -0.2% -92.8% (20,835)-87% 1,400,503 31.9% (976,437) -22.6% 118,088 1086% Other Income & Expense 102,787 0.4% (2,297,953)-9.7% -104.5% 590,440 -83% 1,400,503 31.9% (976,437) -22.6% 118,088 1086% OTHER INCOME (EXPENSE) 102,787 0.4% (2,297,953) -9.7% -104.5% 590,440 -83% 1,890,563 43.1% (394,634) -9.1% 556,931 239% NET INCOME (LOSS) 3,983,474 17.0% 2,755,774 11.6% 44.6% 2,784,655 43%