

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



March 15, 2021

The Honorable Therese M. Terlaje *Speaker* 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending December 31, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPICI General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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March 15, 2021

Telena Cruz Nelson Senator Chairperson – Maritime Transportation 173 Aspinall Avenue Ada Plaza Center Suite 202A 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Senator Nelson:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending December 31, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Si Yu'os Ma'åse!

Respectfully,

General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

Last Year to Date Year to Date **Current Month** Last Year Chng **Budget** Chng % Actual % Actual Chng % Budget Actual Actual **OPERATING REVENUES** CARGO THROUGHPUT REVENUES 5,181,368 35.6% 0.2% 4.920.864 5.5% 34.9% 5,191,863 30.6% 1,640,288 15.6% CT- CHASSIS 1.896.824 32.6% 1,617,910 623,940 -12.3% 4.5% -16.9% 657,976 546,900 3.7% -8.7% CT-GROUND 3.3% 202,659 3.8% 207,980 189,907 58.9% 2.3% 327,487 2.3% 3.9% 214,152 340,357 2.1% 71,384 63.3% CT-BREAKBULK 116,573 2.0% 112,998 -36.1% 0.0% 10,963 0.1% -78.7% 3,660 2,340 -79.0% CT-UNITIZED 0.0% 1.081 0.0% 1,220 257 CT-TUNA 45,657 134.9% 0.7% 148.698 1.0% -27.9% 107,258 53.4% CT-RO/RO 23,350 0.4% 112,324 2.1% 15,219 36.0% 0.2% -19.0% 14,706 24.693 19,995 0.1% 4,902 84.2% CT-STUFFING/DEVAN 0.2% 9.030 0.2% 8,728 -11.9% 11.940 0.1% -41.5% 7,923 6.983 0.0% 0.1% 2,641 38.3% CT-HEAVYLIFT 0.1% 5,918 3,652 324.8% 177 841.2% 0.0% 392 0.0% 1,666 CT-LONGLENGTH 0.0% 59 1759.3% 1.097 0.0% 36,768 0.3% 13.5% 50,244 -16.9% 0.3% OUT-OF-GAUGE CARGO (OOG) 41,735 16,748 21.4% 0.3% 8,317 0.2% 20.334 ---------5,881,323 6.4% 44.0% -2.2% 6,259,096 42.0% 6,400,285 1,960,441 15.3% CARGO THROUGHPUT REVENUES 2,261,024 38.8% 2,069,935 39.2% OTHER CARGO RELATED REVENUES 0.0% 0.0% 0.0% LIFT ON/LIFT OFF 0.0% 0.0% 0.0% **PRESLUNG** 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% EXPORT SCRAP CONTAINER 0.0% 610,707 -4.7% 538,409 3.7% 8.1% 3.9% 1.9% TRANSSHIP CONTAINERS 582,239 203,569 3.6% 165,698 3.1% 207,504 11.6% -20.3% 64,935 72,495 0.5% 90,922 0.6% OVERSTOWED CONTAINERS 0.3% 21.645 3.7% 22,438 0.4% 16,156 735 -28.3% 169 0.0% 211.2% 0.0% 527 0.0% 245 10.4% SHIFTED CONTAINERS 0.0% 270 25.9% 12.432 10,480 0.1% 49.4% RIGGED CONTAINERS 15,653 0.1% 101.0% 8,328 0.1% 3,775 0.1% 4,144 0.3% -13.7% 35.577 -9.8% 32,076 0.2% 37,189 11,859 -7.4% REEFER CNTR-PLUG/UNPLUG 10,978 0.2% 11,263 0.2% 4.2% 5.7% 912.069 6.3% -6.9% 814,866 2.8% DIRECT LABOR BILLED 848,913 6.0% 271,622 279,271 4.8% 317,924 -14.5% 0.5% -21.1% 70,011 59.865 0.4% 75,835 23,337 20.6% **EQUIPMENT RENTAL** 21.147 0.4% 28,148 0.5% 1.0% -23.3% 139,473 -21.2% 0.7% 143,266 109,875 0.6% 40,416 0.8% 46,491 -27.9% PORT FEES & DOCKAGE 33,500 4.6% 9.5% 10.7% -9.2% 1,349,808 1,553,990 10.8% WHARFAGE 1,411,239 449,936 8.6% 510,414 9.7% 498.306 1.2% 0.4% 172,050 2.9% 176,383 177,122 1.2% 1.1% 1.1% 57.350 12.2% FUEL SURCHARGE 64,372 56,652 51,381 0.3% 62,011 0.4% -16.9% 51,517 0.3% 0.4% 17,127 4.8% MARITIME SECURITY FEE 0.3% 19,177 17,952 -10.4% 465,261 -3.1% 503,078 3.5% 450.947 3.0% 2.0% **FACILITY MAINTENANCE FEE** 3.2% 155,087 158,149 2.7% 167,301 2.3% 1,541,101 10.6% -4.6% 1,437,747 1,470,599 9.9% CRANE SURCHARGE 8.9% 474,145 9.0% 479,249 8.2% 518,517 ---------------38.8% -6.4% 5,224,983 1.1% 5,283,068 35.5% 5,644,902 OTHER CARGO RELATED REVENUES 1,741,661 6.1% 1,804,069 34.1% 1,847,733 31.7% ---------------3.9% 82.9% -4.2% 11,106,306 77.5% 12,045,187 11,542,164 3,702,102 11.0% **OPERATING REVENUES** 73.3% 4,108,757 70.6% 3,874,004

Last Year to Date % % Year to Date Last Year **Current Month** Chng Budget Chng % Actual Actual Chng Budget Actual Actual NON OPERATING REVENUES FACILITIES -4.1% 332,226 2.3% -42.2% 200,190 191,912 1.3% FACILITIES USAGE MOBIL 2.3% 66,730 -68.8% 0.4% 121,073 20,849 5.2% -13.0% 686,019 -3.3% 762.796 4.5% 663,495 **FACILITIES USAGE TRISTAR** -47.7% 143,999 2.7% 228,673 2.1% 119,585 -15.8% 35,784 0.2% 0.0% 29,820 30,120 0.2% **FACILITIES USAGE-CEMENT THRUPUT** 0.0% 11.928 152.5% 30,120 0.5% 2.2% 317.046 -15.8% 326,360 -18.2% 266,832 1.8% 105,682 -19.0% FACILITIES USAGE SPACE RENTAL 110,725 2.1% 85,592 1.5% 1.1% 268,620 13.5% 2.1% 2.0% 301,348 304,799 FACILITIES LEASE INCOME 15.9% 89.540 1.8% 747,307 14.1% 103,799 -5.0% 8.406 8,688 0.1% -8.1% 7.986 0.1% FACILITIES COMMON AREA MAINTENANCE FEE 2,802 -5.0% 2,896 0.1% 2,662 0.0% 29,355 -64.2% 12,239 0.1% -14.1% 0.1% 10.518 9,785 -65.2% FACILITIES SECURITY SURCHARGE RENTAL 0.1% 3,953 0.1% 3,402 -98.6% 0.0% 2,211 965 0.0% 0.0% WATER & LANDSLIDE ACTIVITIES 30 737 -98.6% 190 0.0% 10 0.0% -1.3% -1.6% 74,697 0.5% 74.854 0.5% 73,694 -2.3% MARINA REVENUES 25,229 0.5% 24.899 0.4% 24,334 3.2% 9,669 -1.4% 9,232 0.1% 9,532 0.1% HARBOR OF REFUGE 3.223 -10.7% 0.1% 0.0% 3,027 2,877 0.0% 549,466 3.8% 40.2% 770,526 5.2% 770,489 DEMURRAGE 256.842 24.5% 225,842 4.3% 319,797 5.5% 2,402,523 -3.0% 16.6% -3.3% 2.407.993 2,329,406 15.6% **FACILITIES** 26.2% 800,841 -11.0% 12.2% 1,384,241 713,026 OTHER FEES & SERVICES 0.0% 0.0% 0.0% CLAIMS FEE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **BULK SCRAP** 0.0% 0.0% 336 -76.2% 0.0% 80 0.0% 0.0% MATERIAL USED 112 0.0% 0.0% 80 -100.0% 4.314 0.0% 36.082 0.2% 0.0% PASSENGER SERVICE 1.438 0.0% 0.0% 8,469 0.2% 3,567 -18.2% 4,201 0.0% -30.6% 2.916 0.0% 1.189 -93.3% BUNKER 0.0% 1,612 0.0% 1,433 26,919 -34.4% 0.2% -45.1% 32,184 17,658 0.1% -100.0% SPECIAL SERVICES 0.1% 13,355 0.3% 8.973 5,814 -49.5% 0.0% 9.056 0.1% 4,576 **ELECTRICAL POWER** 0.0% 1,950 0.0% 0.0% 1,575 ----------28.2% 35,136 81,523 0.6% -69.1% 25,230 0.2% -22.5% OTHER FEES & SERVICES 0.5% 11,712 0.2% 25,207 9,082 999 -62.9% 1,498 0.0% -75.3% 370 0.0% ADMINISTRATIVE FEES & SERVICES 333 -59.4% 0.0% 0.2% 570 135 REIMBURSEMENTS 400,212 0.0% 0.0% 991,371 6.7% FEDERAL REIMBURSEMENT 0.0% 133,404 0.0% 991.371 17.0% 0.0% 0.0% 0.0% 0.0% EARTHQUAKE INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% TYPHOON INSURANCE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% OTHER REIMBURSEMENT 0.0% 0.0% 0.0% 0.0% 0.0% REVENUE MINIMUM CHARGE 0.0% 0.0% 0.0% 0.0% 0.0% 400,212 991,371 6.7% 133,404 0.0% REIMBURSEMENTS 991,371 17.0% -----17.9% 34.3% 2,838,870 22.5% 2,491,014 17.1% 3.346,377 NON OPERATING REVENUES 26.7% 946,290 81.1% 1.713.614 29.4% 1,410,018 13,945,176 6.8% 100.0% 2.4% 14,536,201 14,888,541 100.0% TOTAL REVENUES 25.3% 100.0% 4,648,392 100.0% 5.284,022 5,822,371

						3 Month Ending 12/31/20							
									Last Year to Date				0/
Current Month		Last Year			%		Year to Date		***********		%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
							***********						*****
						INDIRECT COSTS							
						General & Administrative Expenses							
								45.00/	5 540 000	20.20/	22 40/	6.347.982	7.0%
2,182,109	37.5%	2,019,343	38.2%	2,115,994	3.1%	Salaries & Wages	6,790,424	45.6%	5,548,992	38.2%	22.4% 39.5%	416,703	44.4%
196,927	3.4%	134,616	2.5%	138,901	41.8%	Insured Benefits	601,799	4.0%	431,452	9.8%	8.5%	1,505,763	2.7%
496,103	8.5%	496,107	9.4%	501,921	-1.2%	Retirement Benefits	1,545,938	10.4%	1,425,067				3374.2%
153,748	2.6%	129,621	2.5%	4,167	3589.7%	Other Benefits	434,315	2.9%	414,140	2.8%	4.9%	12,501	-47.5%
1,362	0.0%	355	0.0%	6,667	-79.6%	Other Personnel Costs	10,496	0.1%	355	0.0%	40.00/	20,001	-47.5% -55.5%
12,799	0.2%	11,712	0.2%	21,950	-41.7%	Communications	29,270	0.2%	32,754	0.2%	-10.6%	65,850	-55.5%
-	0.0%	-	0.0%			Leases/Rentals		0.0%	120000000	0.0%	10.00/		00.00/
67,522	1.2%	125,610	2.4%	129,999	-48.1%	Utilities	309,800	2.1%	386,926	2.7%	-19.9%	389,997	-20.6%
291,641	5.0%	247,504	4.7%	282,334	3.3%	General Insurance	874,923	5.9%	742,511	5.1%	17.8%	847,002	3.3%
	0.0%	-	0.0%	=		Repairs & Maintenance	12,500	0.1%	-	0.0%		-	0.0%
27,216	0.5%	52,104	1.0%	60,990	-55.4%	Repairs & Maintenance	85,559	0.6%	139,723	1.0%	-38.8%	182,970	
	0.0%		0.0%	-		Repairs & Maintenance-Subic Cr	-	0.0%	17.	0.0%	0.0%		
3,665	0.1%	3,736	0.1%	20,668	-82.3%	Repairs & Maintenance-Pola 14	12,409	0.1%		0.0%	#DIV/0!	62,004	-80.0%
6,708	0.1%	28,186	0.5%	20,668	-67.5%	Repairs & Maintenance-Pola 16	16,223	0.1%	41,912	0.3%	-61.3%	62,004	-73.8%
6,038	0.1%	16,512	0.3%	20,668	-70.8%	Repairs & Maintenance-Pola 17	24,081	0.2%	58,206	0.4%	-58.6%	62,004	-61.2%
520,190	8.9%	526,166	10.0%	531,490	-2.1%	Depreciation & Amortization	1,570,529	10.5%	55,589	0.4%	2725.3%	1,594,470	-1.5%
-	0.0%	-	0.0%	3,083	-100.0%	Damage, Shortage, Writedown &	4	0.0%	1,571,748	10.8%	-100.0%	9,249	-100.0%
74,268	1.3%	98,321	1.9%	104,551	-29.0%	Supplies	202,094	1.4%	78,608	0.5%	157.1%	313,653	-35.6%
4,675	0.1%	3,227	0.1%	74,916	-93.8%	Miscellaneous	17,936	0.1%	279,775	1.9%	-93.6%	224,748	-92.0%
-1,010	0.0%	-	0.0%			Advertising		0.0%	19,694	0.1%		(8)	
30,360	0.5%	45,410	0.9%	61,061	-50.3%	Agency& Management Fees	201,312	1.4%	1 12 12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0.0%	#DIV/0!	183,183	9.9%
34,081	0.6%	107,860	2.0%	114,241	-70.2%	Professional Services	63,585	0.4%	241,931	1.7%	-73.7%	342,723	-81.4%
54,001	0.0%	107,000	0.0%	29,605	-100.0%	Contractual Services	-	0.0%	117,647	0.8%		88,815	-100.0%
16,733	0.3%	19,421	0.4%	51,775	-67.7%	Other Contractual Services	30,968	0.2%	· ·	0.0%	#DIV/0!	155,325	-80.1%
10,755	0.070	10,421	0.170	104,318		Overhead Allocation	(14,672)		35,905			312,954	-104.7%
8,593	0.1%	5,306	0.1%	15,761	-45.5%	Other Expenses	8,868	0.1%		0.0%	#DIV/0!	47,283	-81.2%
0,333	0.170	5,500	0.0%	10,701	10.070	Earthquake Expense	:E1	0.0%	24,571	0.2%		. 8	
	0.0%	5,603	0.1%	-		Typhoon Expense	4	0.0%		0.0%	#DIV/0!	7.	
-	0.0%	3,003	0.0%			Earthquake Expense	-	0.0%	136,529	0.9%		=	
	0.0%	-	0.0%	-		Emergency Expense	867	0.0%	Mars Source 1	0.0%		-	
-			0.0%									******	
4,134,739	71.0%	4,076,720	77.2%	4,415,728	-6.4%	General & Administrative Expenses	12,829,227	86.2%	11,784,036	81.1%	8.9%	13,247,184	-3.2%
5 (5)													

						5 Month Ending 12/51/20			Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
1,687,632	71.0%	1,207,302	22.8%	232,664	1677.1%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	2,059,314	13.8%	2,752,165	18.9%	-25.2%	697,992	195.0%
	0.0% 0.0% 0.0%		0.0% 0.0% 0.0%		0.0% 0.0% 0.0%	Other Income & Expense Other Income Interest Income		0.0% 0.0% 0.0% 0.0%		0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0%		0.0% 0.0% 0.0% 0.0%
9,631 (253,147) 1,197	0.0% 0.2% -4.3% 0.0%	123,050 (251,606) 2,876	0.0% 2.3% -4.8% 0.1%	162,503 (321,628) (833)	0.0% -94.1% -21.3% -243.7%	Interest Income Interest Income Interest Expense Other Expense	28,624 (759,440) 5,667	0.2% -5. 1 % 0.0%	367,914 (754,817) 23,876	2.5% -5.2% 0.2%	-92.2% 0.6% -76.3%	487,509 (964,884) (2,499)	-94.1% -21.3% -326.8% 0.0%
(211,819) 10,621 (192,691)	0.0% -3.6% 0.2% -3.3%	(216,725) 78,120 (97,576)	0.0% -4.1% 1.5% -1.8%	(229,818) 472,702 (99,806)	0.0% -7.8% 0.0% 93.1%	Claims Settlement Retirement Govt Contribution Federal Reimbursement Federal Expenses	(639,826) 31,689 (193,031)	0.0% -4.3% 0.2% -1.3%	(653,399) 189,573 (105,322)	0.0% -4.5% 1.3% -0.7%	0.0% -2.1% -83.3% 83.3%	(689,454) 1,418,106 (299,418)	-7.2% 0.0% -35.5% 79.2%
(3,707)	-0.1% -11.0%	(2,750)	-0.1% -6.9%	(833) (17,713)	345.0% 3512.7%		(4,477)	0.0% -10.3%	(2,750) (934,925)	0.0% 	62.8%	(2,499) (53,139)	2780.7%
(639,915) 1,047,717	 -11.0% 18.0%	(364,611)	-6.9% 15.9%	(17,713) 214,951	3512.7% 387.4%	OTHER INCOME (EXPENSE) NET INCOME (LOSS)	(1,530,794) 528,520	-10.3% 3.5%	(934,925) 1,817,241	-6.4% 12.5%	63.7% -70.9%	(53,139) 644,853	2780.7% -18.0%