

# PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



October 26, 2020

The Honorable Tina Muña Barnes *Speaker* 35<sup>th</sup> Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Muña Barnes:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending August 31, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPIC General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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October 26, 2020

The Honorable Clynton Ridgell **Senator** 35<sup>th</sup> Guam Legislature 238 Archbishop Flores St. DNA Building, Suite 906 Hagatña, Guam 96910

Dear Senator Ridgell:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending August 31, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

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Si Yu'os Ma'åse!

Respectfully,

General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

Last Year to Date % % % Year to Date **Current Month** Last Year Chng Chng % Actual % Chng **Budget** % Budget Actual % Actual Actual OPERATING REVENUES CARGO THROUGHPUT REVENUES -3.1% -3.3% 36.2% 18,540,895 36.2% 18,581,981 17,965,013 1,521,005 39.2% 1.685.403 37.9% 1,689,271 -10.0% CT- CHASSIS 3.5% 2,305,431 4.6% 2,193,365 4.3% 5.1% 2,228,237 4.1% 176,337 4.0% 202,567 -20.7% CT-GROUND 160,670 -36.2% 1,681,614 -39.3% 3.1% 1,021,370 2.1% 1,600,058 1.6% 152,874 -60.0% CT-BREAKBULK 61,103 1.6% 73,026 0.0% 16,190 0.0% 23.0% 17,897 11.3% 1.259 0.0% 1,627 -47.7% CT-UNITIZED 19,918 850 0.0% CT-TUNA 531,553 -45.9% 547.285 1.1% -47.5% 48,323 287,313 0.6% 11,712 0.3% 12,241 0.3% -75.8% CT-RO/RO 99,649 -35.3% 64,500 0.1% 138,256 0.3% -53.3% 0.1% 12,224 0.3% 9.059 -43.6% CT-STUFFING/DEVAN 5,109 -48.3% 83,996 -53.3% 0.1% 39,191 0.1% 75,799 0.1% 7,636 -58.4% CT-HEAVYLIFT 3.176 0.1% 2,607 0.0% -57.0% 8,558 -60.4% 0.0% 7,882 0.0% 778 -78.1% CT-LONGLENGTH 3,390 170 0.0% 46 0.3% 7.8% 138,050 13.5% 156,708 0.3% 145,426 0.3% 0.4% 12,550 6.8% OUT-OF-GAUGE CARGO (OOG) 16,405 13,400 45.5% -6.0% 23,371,535 -6.5% 21,862,834 44.0% 23,265,157 1,979,548 2,124,685 -16.4% CARGO THROUGHPUT REVENUES 45.8% 44.5% 1,777,196 OTHER CARGO RELATED REVENUES 0.0% 0.0% LIFT ON/LIFT OFF 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **PRESLUNG** 0.0% 0.0% 0.0% 0.0% 0.0% EXPORT SCRAP CONTAINER 0.0% 0.0% 3.7% 9.2% 1.939.542 7.4% 4.2% 1,908,270 2.083.780 162.007 4.2% 173.571 3.9% 176.322 -8.1% TRANSSHIP CONTAINERS -28.9% 302,271 0.6% -22.9% 327,382 0.5% 29.762 -40.1% **OVERSTOWED CONTAINERS** 232.930 0.5% 0.5% 20,424 17.813 3,520 -47.1% 1,861 0.0% 3.102 0.0% -40.0% -47.1% 0.0% 0.0% 320 SHIFTED CONTAINERS 169 0.1% -5.8% 45.045 -6.2% 0.1% 44,852 0.1% 4,967 0.1% 4.095 -15 1% RIGGED CONTAINERS 42.269 3,477 4.8% 0.3% 120.648 0.2% 6.1% 122,199 REEFER CNTR-PLUG/UNPLUG 128,007 9.976 0.2% 11,109 -17.6% 9,149 0.2% 5.7% 6.5% 3.080.374 1.3% 6.3% 2,929,470 -20.2% 3,119,612 223,485 5.8% 206,495 4.6% 280.034 DIRECT LABOR BILLED 0.5% 5.6% 259,028 0.6% 0.4% 23,548 -25.3% **EQUIPMENT RENTAL** 260,690 0.5% 246,912 0.5% 17,342 17,601 508,607 -4.5% 1.0% 542.190 1.1% -10.4% -44.4% 485,556 25,694 0.7% 48.291 1.1% 46.237 PORT FEES & DOCKAGE 5,437,740 -6.0% 10.5% -4.8% 10.3% 5,374,391 404.456 10.4% 442,318 9.9% 494,340 -18 2% WHARFAGE 5.113.915 -3.3% 1.3% 641,339 1.3% -2.5% 646,613 -13.9% **FUEL SURCHARGE** 625,359 1.3% 56,129 1.3% 58.783 50,625 0.4% -4.4% -3.5% 205,271 0.4% 203,566 196,341 14,462 0.4% 17.073 0.4% 18.661 -22.5% MARITIME SECURITY FEE -3.9% 3.4% -3.7% 1,722,182 -18.4% **FACILITY MAINTENANCE FEE** 1,654,159 3.3% 1,718,194 3.3% 141,756 3.2% 156,562 127,797 10.7% -3.7% 5,434,660 -3.3% 10.6% 5,457,934 -10.2% CRANE SURCHARGE 5,253,810 11.4% 491,072 11.0% 494,060 443,606 ----38.6% 19,493,138 38.1% -1.5% 19,732,163 -2.7% -16.4% OTHER CARGO RELATED REVENUES 19,198,289 36.6% 1,793,833 1,500,341 38.7% 1,629,414 \*\*\*\*\* -----43,103,698 -4.7% 41,061,122 82.7% 42,758,295 83.5% -4.0% 84.5% 3.608.962 81.1% 3,918,518 -16.4% **OPERATING REVENUES** 3,277,537

						11 Month Ending 08/31/20			0 0000 0 12000				
									Last Year to Date		22		
<b>Current Month</b>		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
		************	-										
						NON OPERATING REVENUES							
						FACILITIES							
86,426	2.2%	166,798	3.8%	104,715	-17.5%	FACILITIES USAGE MOBIL	950,967	1.9%	1,100,667	2.2%	-13.6%	1,151,865	-17.4%
157,693	4.1%	288,236	6.5%	213,615	-26.2%	FACILITIES USAGE TRISTAR	2,490,359	5.0%	2,388,206	4.7%	4.3%	2,349,765	6.0%
107,000	0.0%	29,520	0.7%	9.683	-100.0%	FACILITIES USAGE-CEMENT THRUPUT	119,280	0.2%	118,080	0.2%	0.0%	106,513	12.0%
101,856	2.6%	105,599	2.4%	104,949	-2.9%	FACILITIES USAGE SPACE RENTAL	1,167,189	2.3%	1,153,241	2.3%	1.2%	1,154,439	1.1%
96,254	2.5%	87,938	2.0%	87,938	9.5%	FACILITIES LEASE INCOME	1,042,302	2.1%	967,317	1.9%	7.8%	967,318	7.8%
2.662	0.1%	2,896	0.1%	3,744	-28.9%	FACILITIES COMMON AREA MAINTENANCE FEE	31,155	0.1%	38,739	0.1%	-19.6%	41,184	-24.4%
4,113	0.1%	4,131	0.1%	3,990	3.1%	FACILITIES SECURITY SURCHARGE RENTAL	73,416	0.1%	43,889	0.1%	67.3%	43,890	67.3%
(200)	0.0%	1,390	0.0%	393	-150.9%	WATER & LANDSLIDE ACTIVITIES	4,955	0.0%	5,455	0.0%	0.0%	4,323	14.6%
24,410	0.6%	28,052	0.6%	23,278	4.9%	MARINA REVENUES	268,157	0.5%	260,561	0.5%	2.9%	256,058	4.7%
3,327	0.1%	3,708	0.1%	3,466	-4.0%	HARBOR OF REFUGE	34,869	0.1%	37,706	0.1%	-7.5%	38,126	-8.5%
116,363	3.0%	106,362	2.4%	202,611	-42.6%	DEMURRAGE	2,258,212	4.5%	2,076,957	4.1%	8.7%	2,228,721	1.3%
110,000						***************************************							
592,902	15.3%	824,630	18.5%	758,382	-21.8%	FACILITIES	8,440,861	17.0%	8,190,817	16.0%	3.1%	8,342,202	1.2%
002,002	10.070	02 1,000	10.070	. 00,000		OTHER FEES & SERVICES	3 37						
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%	-	
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
	0.0%		0.0%		0.0%	MATERIAL USED	559	0.0%		0.0%	0.0%	: e	#DIV/0!
	0.0%		0.0%	4,263	0.0%	PASSENGER SERVICE	43,274	0.1%	38,366	0.1%	0.0%	46,893	-7.7%
409	0.0%	675	0.0%	1.754	-100.0%		11,461	0.0%	18,580	0.0%	-38.3%	19,294	-40.6%
4.481	0.0%	14,246	0.3%	15,631	-100.0%		96,453	0.2%	140,643	0.3%	-31.4%	171,941	-43.9%
1,500	0.0%	(783)	0.0%	10,001	0.0%	ELECTRICAL POWER	19,879	0.0%	24,943	0.0%	-20.3%	1122	
1,500	0.076	(700)	0.070										
6.389	0.2%	14,139	0.3%	21.648	-70.5%	OTHER FEES & SERVICES	171,626	0.3%	222,532	0.4%	-22.9%	238,128	-27.9%
0,000	0.270												
40	0.2%	75	0.0%	672	850.8%	ADMINISTRATIVE FEES & SERVICES	3,621	0.0%	7,937	0.0%	-54.4%	7,392	-51.0%
						***********							
						REIMBURSEMENTS							
	0.0%		0.0%	38,167	0.0%	FEDERAL REIMBURSEMENT	_	0.0%		0.0%	0.0%	419,837	
	0.0%	-	0.0%	50,107	0.0%	EARTHQUAKE INSURANCE	_	0.0%	1.5	0.0%	0.0%	-	
	0.0%	-	0.0%	-	0.0%	TYPHOON INSURANCE	_	0.0%		0.0%	0.0%	*	
-		-	0.0%		0.0%	OTHER REIMBURSEMENT	2	0.0%	(in)	0.0%	0.0%	=	
180	0.0%	-	0.0%	-	0.0%	REVENUE MINIMUM CHARGE		0.0%	(4)	0.0%	0.0%	-	
i <b>=</b> 3		:=:		-	0.076	REVENUE MINIMONI OFFACE						*******	
	0.0%	***************************************	*****	38,167	0.0%	REIMBURSEMENTS	-	0.0%	1	0.0%	0.0%	419,837	0.0%
	0.0%	-		30,107	0.076	KEINIDORGENIEN			***********				
500,300	4E E0/	020 044	18.9%	818.869	-26.8%	NON OPERATING REVENUES	8,616,108	17.3%	8,421,287	16.5%	2.3%	9,007,559	-4.3%
599,332	15.5%	838,844	100.0%	4,737,387	-26.6%	TOTAL REVENUES	49,677,231	100.0%	51,179,583	100.0%	-2.9%	52,111,257	-4.7%
3,876,868	100.0%	4,447,806	100.0%	4,131,301	-10.270	TO TAL NEVEROLO	45,011,201	. 00.070	01,110,000				•

						11 Month Ending 08/31/20							
									Last Year to Date		72/0		
<b>Current Month</b>		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
************									************				
						INDIRECT COSTS							
						General & Administrative Expenses							
1.996.399	51.5%	1.700.752	38.2%	2,126,151	-6.1%	Salaries & Wages	21,437,498	43.2%	18,707,315	36.6%	14.6%	23,387,661	-8.3%
127,131	3.3%	125,340	2.8%	137,823	-7.8%	Insured Benefits	1,503,028	3.0%	1,371,828	2.7%	9.6%	1,516,053	-0.9%
431,568	11.1%	445,569	10.0%	524,613	-17.7%	Retirement Benefits	5,078,699	10.2%	4,842,651	9.5%	4.9%	5,770,743	-12.0%
124,056	3.2%	120,831	2.7%	4,167	2877.1%	Other Benefits	1,473,189	3.0%	1,458,120	2.8%	1.0%	45,837	3114.0%
121,000	0.0%	,.	0.0%	6,667	-100.0%	Other Personnel Costs	11,188	0.0%	9,747	0.0%	14.8%	73,337	-84.7%
10,196	0.3%	18,562	0.4%	26,550	-61.6%	Communications	124,306	0.3%	135,575	0.3%	-8.3%	292,050	-57.4%
-	0.0%	-	0.0%	-		Leases/Rentals	, <del>.</del>	0.0%	120	0.0%		~	
24,425	0.6%	116,961	2.6%	142,167	-82.8%	Utilities	1,107,785	2.2%	1,370,590	2.7%	-19.2%	1,563,837	-29.2%
247,504	6.4%	197,682	4.4%	261,500	-5.4%	General Insurance	2,851,346	5.7%	2,450,668	4.8%	16.3%	2,876,500	-0.9%
211,001	0.0%		0.0%	=	0.0%	Repairs & Maintenance	-	0.0%	29,000	0.1%			0.0%
21,020	0.5%	26,398	0.6%	59,175		Repairs & Maintenance	339,706	0.7%	463,323	0.9%	-26.7%	650,925	
21,020	0.0%	,	0.0%	=		Repairs & Maintenance-Subic Cr	=	0.0%		0.0%	0.0%	-	
7,195	0.2%	11,826	0.3%	32.221	-77.7%	Repairs & Maintenance-Pola 14	144,425	0.3%	121,047	0.2%	19.3%	354,431	-59.3%
5,825	0.2%	33,854	0.8%	32,221	-81.9%	Repairs & Maintenance-Pola 16	156,803	0.3%	255,616	0.5%	-38.7%	354,431	-55.8%
6,609	0.2%	23,033	0.5%	32,221	-79.5%	Repairs & Maintenance-Pola 17	162,725	0.3%	213,828	0.4%	-23.9%	354,431	-54.1%
525,495	13.6%	509,769	11.5%	484,167	8.5%	Depreciation & Amortization	5,833,652	11.7%	6,241,843	12.2%	-6.5%	5,325,837	9.5%
-	0.0%	366	0.0%	3,083	-100.0%	Damage, Shortage, Writedown &	110 000	0.0%	8,421	0.0%	-100.0%	33,913	-100.0%
49.113	1.3%	87,712	2.0%	100,246		Supplies	807,502	1.6%	785,640	1.5%	2.8%	1,102,706	-26.8%
9,325	0.2%	23,407	0.5%	19,543		Miscellaneous	105,047	0.2%	77,774	0.2%	35.1%	214,973	-51.1%
5,525	0.0%	20,101	0.0%	-		Advertising	#	0.0%		0.0%			
37.860	1.0%	70,768	1.6%	61,154	-38.1%	Agency& Management Fees	729,808	1.5%	743,429	1.5%	-1.8%	672,694	8.5%
8,788	0.2%	53,701	1.2%	170,378	-94.8%	Professional Services	448,685	0.9%	1,145,371	2.2%	-60.8%	1,874,158	-76.1%
-	0.0%	9.585	0.2%	4,605	-100.0%	Contractual Services	13,650	0.0%	9,585	0.0%		50,655	-73.1%
8.357	0.2%	33,003	0.7%	54,131	-84.6%	Other Contractual Services	191,795	0.4%	204,868	0.4%	-6.4%	595,441	-67.8%
0,007	0.270	-		-		Overhead Allocation					0.0%	2	
9.225	0.2%	(5,095)	-0.1%	15,761	-41.5%	Other Expenses	128,618	0.3%	174,332	0.3%	-26.2%	173,371	-25.8%
5,225	0.270	(0,000)	0.0%		53,139,13	Earthquake Expense	¥	0.0%	18	0.0%		-	
-	0.0%	84	0.0%	_		Typhoon Expense	136,988	0.3%	223,562	0.4%			
	0.0%	-	0.0%	-		Earthquake Expense	10000 to 25000	0.0%		0.0%		*	0.0%
6.000	0.2%	1000	0.0%	-		Emergency Expense	24,754	0.0%	( in )	0.0%			0.0%
0,000	0.270		0.070									******	
3,656,091	94.3%	3,604,107	81.0%	4,298,544	-14.9%	General & Administrative Expenses	42,811,198	86.2%	41,044,130	80.2%	4.3%	47,283,984	-9.5%
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						11 Month Ending 00/31/20			Last Year to Date				
Current Month	0/	Last Year	%		% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
Actual	%	Actual	70	Budget			Actual						
220,777	94.3%	843,698	19.0%	438,843	733.1%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	6,866,033	13.8%	10,135,453	19.8%	-32.3%	4,827,273	42.2%
	0.0%		0.0%		0.0%	Other Income & Expense		0.0%		0.0%	0.0%	-	0.0%
	0.0%		0.0%		0.0%	Other Income		0.0%		0.0%	0.0%		0.0%
	0.0%		0.0%		0.0%	Interest Income		0.0%		0.0%	0.0%	-	0.0%
	0.0%		0.0%		0.0%	Interest Income		0.0%		0.0%	0.0%	1/2	0.0%
4,875	0.1%	149,295	3.4%	162,503	-97.0%	Interest Income	675,346	1.4%	1,743,089	3.4%	-61.3%	1,787,533	-62.2%
(233,981)	-6.0%	(266,319)	-6.0%	(281,032)	-16.7%	Interest Expense	(2,679,862)	-5.4%	(2,931,252)	-5.7%	-8.6%	(3,091,352)	-13.3%
1,110	0.0%	220	0.0%	(1,917)		Other Expense	29,719	0.1%	34,308	0.1%	-13.4%	(21,087)	-240.9%
(1,103)	0.0%		0.0%		0.0%	Claims Settlement	(444,605)	-0.9%	(39,978)	-0.1%	0.0%		0.0%
(215,223)	-5.6%	(244,537)	-5.5%	(259, 429)	-17.0%	Retirement Govt Contribution	(2,391,403)	-4.8%	(2,686,559)	-5.2%	-11.0%	(2,853,719)	-16.2%
62,908	1.6%	5.054	0.1%	609,619	0.0%	Federal Reimbursement	2,536,016	5.1%	792,502	1.5%	220.0%	6,705,809	0.0%
(2,277)	-0.1%	(85,039)	-1.9%	(107,489)	-97.9%	Federal Expenses	(312,561)	-0.6%	(247,669)	-0.5%	26.2%	(1,182,379)	-73.6%
(2,2,1,7	0.0%	(475)	0.0%	(4,167)	-100.0%	Gain <loss> on Asset Disposals</loss>	(6,797)	0.0%	(39,927)	-0.1%	-83.0%	(45,837)	-85.2%
						***************************************						******	
(383,691)	-9.9%	(441,801)	-9.9%	118,088	-424.9%	Other Income & Expense	(2,594,147)	-5.2%	(3,375,486)	-6.6%	-23.1%	1,298,968	-299.7%
***************************************						*****						*********	
(383,691)	-9.9%	(441,801)	-9.9%	118,088	-424.9%	OTHER INCOME (EXPENSE)	(2,594,147)	-5.2%	(3,375,486)	-6.6%	-23.1%	1,298,968	-299.7%
					****	********			***************************************				
(162,914)	-4.2%	401,897	9.0%	556,931	-129.3%	NET INCOME (LOSS)	4,271,887	8.6%	6,759,967	13.2%	-36.8%	6,126,241	-30.3%