

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



November 26, 2019



The Honorable Tina Muña Barnes Speaker 35th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Muña Barnes:

Hafa Adai!

Speaker Tina Rose Muña Barnes

NOV 2 9 2019

Time <u>10.23</u> ()AM ()PM Received By: <u>MgH</u>

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending September 30, 2019 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'ase!

Respectfully,

RORY J. RESPICIO General Manager

Attachments

cc:

Public Auditor

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller



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November 26, 2019



The Honorable Clynt Ridgell Senator 35th Guam Legislature 238 Archbishop Flores St. DNA Building, Suite 906 Hagatña, Guam 96910

Dear Senator Ridgell:

Hafa Adai!

RECEIVED

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Senator Combine. Ridgett

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Si Yu'os Ma'ase!

Respectfully,

General Manager

Attachments

cc:

Public Auditor

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

Current Month		Last Year			0/		Last Year to Date						
Actual	%	Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
	E.					OPERATING REVENUES							
						CARGO THROUGHPUT REVENUES							
1,481,797 178,077	37.5%	1,523,946	29.1%	1,610,211	-8%	CT- CHASSIS	20,022,692.75	36.3%	18,773,367	34.6%	6.7%	19,322,532	4%
60,651	4.5%	204,434	3.9%	198,376	-10%	CT-GROUND	2,371,441.51	4.3%	2,302,449	4.2%	3.0%	2,380,512	0%
1,221	1.5%	50,529	1.0%	105,427	-42%	CT-BREAKBULK	1,660,708.32	3.0%	1,137,148	2.1%	46.0%	1,265,124	31%
•	0.0%	627	0.0%	1,808	-32%	CT-UNITIZED CT-TUNA	17,411.33	0.0%	19,652	0.0%	-11.4%	21,696	-20%
14,217	0.4%	11,267	0.2%	46,478	-69%	CT-RO/RO	561,502,50	1.0%	400 400	0.00/	40.484		
6,323	0.2%	7,929	0.2%	8,022	-21%	CT-STUFFING/DEVAN	144,579.27	0.3%	496,493	0.9%	13.1%	557,736	1%
769	0.0%	1,879	0.0%	2,897	-73%	CT-HEAVYLIFT	76,567.34	0.3%	91,571	0.2%	57.9%	96,264	50%
167	0.0%	247	0.0%	148	13%	CT-LONGLENGTH	8,048.84	0.1%	31,189	0.1%	145.5%	34,764	120%
15,686	0.4%	12,424	0.2%	12,049	30%	OUT-OF-GAUGE CARGO (OOG)	161,112.40	0.0%	3,172	0.0%	153.7%	1,776	353%
			-		-		101,112.40	0.3%	135,801	0.3%	18.6%	144,588	11%
1,758,907	44.5%	1,813,284	34.6%	1,985,416	-11%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	25,024,064	45.4%	22,990,843	42.4%	8.8%	23,824,992	5%
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%			
	0.0%		0.0%			PRESLUNG		0.0%		0.0%	0.0%		
400 700 07	0.0%		0.0%		0%	EXPORT SCRAP CONTAINER		0.0%		0.0%	0.0%		00/
128,730.97	3.3%	244,659	4.7%	264,662	-51%	TRANSSHIP CONTAINERS	2,037,001	3.7%	3,032,262	5.6%	-32.8%	2 175 044	0%
23,233.58	0.6%	22,197	0.4%	26,145	-11%	OVERSTOWED CONTAINERS	325,505	0.6%	288,599	0.5%	12.8%	3,175,944	-36%
167.68	0.0%	332	0.0%	497	-66%	SHIFTED CONTAINERS	3,270	0.0%	5,009	0.0%	-34.7%	313,740	4%
3,295.06	0.1%	3,603	0.1%	3,915	-16%	RIGGED CONTAINERS	48,147	0.1%	43,110	0.0%	11.7%	5,964	-45%
9,740.92	0.2%	11,512	0.2%	11,593	-16%	REEFER CNTR-PLUG/UNPLUG	130,389	0.2%	135,310	0.1%	-3.6%	46,980	2%
245,862.25	6.2%	269,694	5.1%	304,027	-19%	DIRECT LABOR BILLED	3,175,332	5.8%	3,386,684	6.2%	-3.6% -6.2%	139,116	-6%
36,396.71	0.9%	25,675	0.5%	21,319	71%	EQUIPMENT RENTAL	283,309	0.5%	245,564	0.5%		3,648,324	-13%
38,390.04	1.0%	78,300	1.5%	47,678	-19%	PORT FEES & DOCKAGE	580,580	1.1%	593.499	1.1%	15.4%	255,828	11%
397,018.72	10.0%	426,546	8.1%	471,784	-16%	WHARFAGE	5,771,409	10.5%	5,435,177	10.0%	-2.2%	572,136	1%
48,147.91	1.2%	58,173	1.1%	61,813	-22%	FUEL SURCHARGE	689,487	1.3%	716,709	1.3%	6.2%	5,661,408	2%
16,800	0.4%	18,939	0.4%	19,134	-12%	MARITIME SECURITY FEE	220,366	0.4%	221,004	0.4%	-3.8%	741,756	-7%
121,818	3.1%	135,068	2.6%	161,466	-25%	FACILITY MAINTENANCE FEE	1,840,013	3.3%			-0.3%	229,608	-4%
416,839	10.5%	478,861	9.1%	502,334	-17%	CRANE SURCHARGE	5,874,773	10.7%	1,836,945 5,958,206	3.4% 11.0%	0.2%	1,937,592	-5%
4.455.444								10.770	5,956,206	11.0%	-1.4%	6,028,008	-3%
1,486,441 	37.6% 	1,773,559	33.8%	1,896,367	-22%	OTHER CARGO RELATED REVENUES	20,979,580	38.1%	21,898,077	40.4%	-4.2%	22,756,404	-8%
3,245,34 9	82.1%	3,586,843	68.4%	3,881,783	-16%	OPERATING REVENUES	46,003,644	83.4%	44,888,920	82.8%	2.5%	46,581,396	-1 %

Cur	rent Month		Last Year			%	Ţ			Last Year to Date				
	Actual	%	Actual	%	Budget	76 Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
							NON OPERATING REVENUES		*****	***************************************	******			
							FACILITIES							
	84,350	2.1%	86,242	1.6%	111,564	-24%	FACILITIES USAGE MOBIL	1,185,017	2.1%	1,335,232	2.5%	-11.3%	4 000 700	4404
	34,464	0.9%	321,813	6.1%	227,245	-85%	FACILITIES USAGE TRISTAR	2,422,670	4.4%	2,751,893		-11.3%	1,338,768 2,726,940	-11%
		0.0%	29,220	0.6%	9,527	-100%	FACILITIES USAGE-CEMENT THRUPUT	118,080	0.2%	114,960		0.0%	114,324	-11% 3%
	105,543	2.7%	102,040	1.9%	101,321	4%	FACILITIES USAGE SPACE RENTAL	1,258,784	2.3%	1,219,343		3.2%	1,215,852	3% 4%
	276,039	7.0%	955,717	18.2%	88,864	211%	FACILITIES LEASE INCOME	1,243,356	2.3%	1,157,788		7.4%	1,066,368	4% 17%
	2,896	0.1%	4,621	0.1%	4,646	-38%	FACILITIES COMMON AREA MAINTENANCE FEE	41,635	0.1%	55,676		-25.2%	55.752	-25%
	4,001	0.1%	3,947	0.1%	4,012	0%	FACILITIES SECURITY SURCHARGE RENTAL	47,890	0.1%	47,751	0.1%	0.3%	48,144	-25% -1%
	3,865	0.1%	145	0.0%	563	587%	WATER & LANDSLIDE ACTIVITIES	9,320	0.0%	13,755		0.0%	6,756	-1% 38%
	25,594	0.6%	41,903	0.8%	20,289	26%	MARINA REVENUES	286,155	0.5%	267,660		6.9%	243,468	36% 18%
	2,756	0.1%	5,309	0.1%	2,910	-5%	HARBOR OF REFUGE	40,462	0.1%	38,388		5.4%	34,920	16%
	143,612	3.6%	91,876	1.8%	193,897	-26%	DEMURRAGE	2,220,569	4.0%	2,050,994		8.3%	2,326,764	-5%
	683,120	17.3%	1,642,833	31.3%	764,838	-11%	FACILITIES OTHER FEES & SERVICES	8,873,937	16.1%	9,053,440	16.7%	-2.0%	9,178,056	-3%
		0.0%		0.0%		0%	CLAIMS FEE		0.0%		0.0%	0.0%		
		0.0%		0.0%		0%	BULK SCRAP		0.0%		0.0%	0.0%		
45		0.0%	63	0.0%	115	0%	MATERIAL USED		0.0%	1,095	0.0%	0.0%	1,380	1000/
	10,814	0.3%		0.0%	1,808	0%	PASSENGER SERVICE	49,180	0.1%	16,274	0.0%	0.0%	21,696	-100% 127%
	3,088	0.1%	2,167	0.0%	2,329	-100%	BUNKER	21,667	0.0%	25,520	0.0%	-15%		
	8,066	0.2%	9,155	0.2%	15,367	-30%	SPECIAL SERVICES	148,709	0.3%	141,608	0.3%	5.0%	27,948	-22%
	3,901	0.1%	3,464	0.1%		0%	ELECTRICAL POWER	28,844	0.1%	38,583	0.1%	-25.2%	184,404	-19%
	25,868	0.1%	14,850	0.3%	19,619	-80%	OTHER FEES & SERVICES	248,401	0.5%	223,078	0.4%	11.4%	235,428	6%
	105	0.7%	85	0.0%	197	13031%	ADMINISTRATIVE FEES & SERVICES	8,042	0.0%	2,061	0.0%	290.2%	2,364	240%
							REIMBURSEMENTS						-,	
	-	0.0% 0.0%	-	0.0%	-	0%	FEDERAL REIMBURSEMENT	-	0.0%	-	0.0%	0.0%	_	
	-	0.0%	-	0.0%	-	0%	EARTHQUAKE INSURANCE	••	0.0%	34,265	0.1%	0.0%	_	
	- W	0.0%	-	0.0%	-	0%	TYPHOON INSURANCE	-	0.0%	-	0.0%	0.0%	_	
		0.0%	-	0.0%	-		OTHER REIMBURSEMENT	-	0.0%	-	0.0%	0.0%		
		0.0%	-		-	0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%	-	
	-	0.0%			-	0%	REIMBURSEMENTS	-	0.0%	34,265	0.1%	0	-	
	709,093	17.9%	1,657,768	#REF!	784,654	-10%	NON OPERATING REVENUES	0.400.05						
	3,954,442	100.0%	5,244,611	100.0%	4,666,437	-15%	TOTAL REVENUES	9,130,380	16.6%	9,312,845	17.2%	-2.0%	9,415,848	-3%
			-, ,, 0 . 1		7,000,707	-10/0	IOIUT I/EAEIAOES	55,134,024	100.0%	54,201,765	100.0%	1.7%	55,997,244	-2%

Current Month		1							Last Year to Date				
Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
						INDIRECT COSTS	***************************************						
	(1)					General & Administrative Expenses							
1,609,968	40.7%	1,409,043	26.9%	2,167,561	-26%	Salaries & Wages	20,317,283	36.9%	18,642,892	34.4%	9.0%	22.004.450	4504
123,168	3.1%	111,519	2.1%	149,776	-18%	Insured Benefits	1,494,996	2.7%	1,399,273	2.6%	6.8%	23,901,456	
429,123	10.9%	1,243,534	23.7%	437,669	-2%	Retirement Benefits	5,271,774	9.6%	5,954,239	11.0%	-11.5%	1,602,957	-7%
94,771	2.4%	(800,579)	-15.3%	9,167	934%	Other Benefits	1,552,891	2.8%	561,883	1.0%	176.4%	5,797,338	
1,895	0.0%	3,788	0.1%	6,667	-72%	Other Personnel Costs	11,641	0.0%	39,459	0.1%	-70.5%	65,004	2289%
4,294	0.1%	12,933	0.2%	23,200	-81%	Communications	139,870	0.3%	141,520	0.1%		80,004	-85%
-	0.0%	-	0.0%	· <u>-</u>		Leases/Rentals	105,070	0.0%	141,520		-1.2%	278,400	-50%
119,057	3.0%	134,365	2.6%	155,500	-23%	Utilities	1,489,646	2.7%	1 750 600	0.0%	45.00/	-	
197,682	5.0%	241,596	4.6%	225,834	-12%	General Insurance	2,648,350	4.8%	1,752,608	3.2%	-15.0%	1,866,000	-20%
-	0.0%	-	0.0%	~	#DIV/0!		29,000	0.1%	2,533,517	4.7%	4.5%	2,710,008	-2%
92, 519	2.3%	73,540	1.4%	81,423		Repairs & Maintenance	555,842	1.0%	946.066	0.0%	04.004		#DIV/0!
-	0.0%	44,756	0.9%	-		Repairs & Maintenance-Subic Cr	333,642	0.0%	816,065	1.5%	-31.9%	977,076	
50,903	#REF!	4,796	0.1%	53,250	-4%	Repairs & Maintenance-Pola 14	171,949	0.0%	400 500	0.0%	#DIV/0!	-	
29,574	1.3%		0.0%	53,250	-44%	Repairs & Maintenance-Pola 16	285.190	0.5%	190,536	0.4%	-9.8%	489,006	-65%
26,628	0.7%	9,331	0.2%	53,250	-50%	Repairs & Maintenance-Pola 17	240.456		279,666	0.5%	2.0%	489,006	-42%
432,025	0.7%	499,711	9.5%	483,334	-11%	Depreciation & Amortization	6,673,867	0.4%	281,586	0.5%	-14.6%	489,006	-51%
30,911	10.9%	(145,188)	-2.8%	6,417	382%	Damage, Shortage, Writedown &		12.1%	6,210,100	11.5%	7.5%	5,800,008	15%
134,535	0.8%	189,335	3.6%	181,988	-26%	Supplies	39,333	0.1%	(144,688)	-0.3%	-127.2%	77,004	-49%
2,007,645	3.4%	624,927	11.9%	(73,262)	-2840%		920,175	1.7%	1,245,422	2.3%	-26.1%	1,713,255	-46%
-	50.8%	1,0-1	0.0%	(10,202)	20-10 /0	Advertising	2,085,419	3.8%	822,451	1.5%	153.6%	170,859	1121%
13,339	0.0%	95,724	1.8%	(26,346)	-151%	Agency& Management Fees	7070	0.0%	-	0.0%		-	
107,405	0.3%	262,838	5.0%	190,308	-44%	Professional Services	756,768	1.4%	896,759	1.7%	-15.6%	733,860	3%
6,390	2.7%		0.0%	7,000	-9%	Contractual Services	1,252,775	2.3%	2,033,957	3.8%	-38.4%	2,692,699	-53%
23,870	0.2%	29,918	0.6%	69,888	-66%	Other Contractual Services	15,975	0.0%	49,905	0.1%		84,000	-81%
	0.270	20,510	0.070	-	-00/8	Overhead Allocation	228,737	0.4%	134,884	0.2%	69.6%	748,656	-69%
20,055	0.6%	5,581	0.1%	50,792	-61%	Other Expenses			-		#DIV/0!	-	
20,000	0.070	0,001	0.0%	30,792	-0176		194,386	0.4%	98,081	0.2%	98.2%	293,001	-34%
_	0.5%	188,437	3.6%	-		Earthquake Expense	-	0.0%	-	0.0%		-	
_	0.0%	100,437	0.0%	-		Typhoon Expense	223,562	0.4%	215,176	0.4%		_	
_			0.0%		(4	Earthquake Expense		0.0%	-	0.0%			0%
5,555,756	0.0%	4,239,907	80.8%	4,306,666	-100%	General & Administrative Expenses	46,599,886	84.5%	44,155,290	81.5%	5.5%	51,058,603	-9%

Last Year to Date **Current Month** Last Year Year to Date % % Chng Actual % Actual % Budget Actual % Actual % Chng **Budget** Chng 140.5% 19.2% (1,601,314) 1,004,704 359,771 1444% OPERATING INCOME (LOSS) 8,534,138 15.5% 10,046,475 18.5% -15.1% 4,938,641 73% OTHER INCOME (EXPENSE) 0.0% 0.0% 0% Other Income & Expense 0.0% 0.0% 0.0% 0.0% 0.0% 0% Other Income 0.0% 0.0% 0.0% 0.0% 0.0% 0% Interest Income 0.0% 0.0% 0.0% 0.0% 0.0% 0% Interest Income 0.0% 0.0% 0.0% 200,129 5.1% 214,149 4.1% 5.500 3539% Interest Income 1,943,218 3.5% 277,600 0.5% 600.0% 66,000 2844% (266,319)-6.7% (767,701)-14.6% (36,663) 626% Interest Expense (3,197,571)-5.8% (1,611,890) -3.0% 98.4% (439,956)627% 343 0.0% (1,975,517)-37.7% (1.917)-118% Other Expense 34,651 0.1% (1,982,624) -3.7% -101.7% (23,004)-251% 0.0% 0.0% 0% Claims Settlement (39,978)-0.1% 0.0% 0.0% 0% (221,420)-5.6% (3,973,101)-75.8% (259,429)-15% Retirement Govt Contribution (2,870,174)-5.2% (6,765,055) -12.5% -57.6% (3,113,148)-8% 256,942 6.5% 83,504 1.6% 533.317 0% Federal Reimbursement 1,049,444 1.9% 508.880 0.9% 106.2% 3,599,571 0% (4,555)-0.1% (18,985)-0.4% (52,106)-91% Federal Expenses (252,223)-0.5% (275,548) -0.5% -8.5% (625, 272)-60% 0.0% (285,075)-5.4% (4,167)-100% Gain < Loss > on Asset Disposals (39,927)-0.1% (300,543) -0.6% -86.7% (50,004)-20% (34,879)-0.9% (6,722,727)-128.2% 184,535 -119% Other Income & Expense (3,372,561)-6.1% (10,149,180) -18.7% -66.8% (585,813) 476% (34,879) -0.9% (6,722,727)-128.2% 184,535 -119% OTHER INCOME (EXPENSE) (3,372,561) -6.1% (10,149,180) -18.7% -66.8% (585,813) 476% (1,636,193) -41.4% (5,718,023) -109.0% 544,306 -401% NET INCOME (LOSS) 5,161,578 9.4% (102,704) -0.2% -5125.7% 4,352,828 19%