



**PORT OF GUAM**  
ATURIDAT I PUEYTON GUAHAN  
**Jose D. Leon Guerrero Commercial Port**  
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Eddie Baza Calvo  
Governor of Guam  
Ray Tenorio  
Lieutenant Governor

November 30, 2012

**MEMORANDUM**

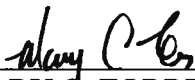
**TO:** Honorable Judith T. Won Pat, Ed. D  
Speaker, 31<sup>st</sup> Guam Legislature

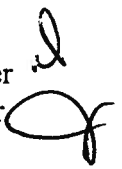
**FROM:** General Manager

**SUBJECT:** FY 2013 Revenues and Expenses Report-October

Attached is the Revenues and Expenses Report, as of October 31, 2012, for the Port Authority of Guam.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 at extension 303 or 302.

  
\_\_\_\_\_  
MARY C. TORRES  
General Manager

Cc: Senator Thomas Ada  
Public Auditor  
Deputy General Manager  
Corporate Services Manager  
Financial Affairs Controller 

**Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
01 Months Ending 10/31/12**

Current Month		Last Year		Budget	% Chng		Year to Date		Last Year to Date			Budget	% Chng
Actual	%	Actual	%				Actual	%	Actual	%	Chng		
<b>OPERATING REVENUES</b>													
<b>CARGO THROUGHPUT REVENUES</b>													
632,364	22.5	379,328	13.5	527,291	19.9	CT- CHASSIS	632,364	18.3	379,328	13.5	66.7	527,291	19.9
1,005,560	35.7	877,757	31.2	816,051	23.2	CT-GROUND	1,005,560	29.1	877,757	31.2	14.6	816,051	23.2
30,727	1.1	78,154	2.8	51,901	-40.8	CT-BREAKBULK	30,727	0.9	78,155	2.8	-60.7	51,901	-40.8
184	0.0	665	0.0	2,716	-93.2	CT-UNITIZED	184	0.0	665	0.0	-72.4	2,716	-93.2
	0.0		0.0			0.0 CT-TUNA		0.0		0.0	0.0		0.0
13,076	0.5	38,019	1.4	25,004	-47.7	CT-RO/RO	13,076	0.4	38,019	1.4	-65.6	25,004	-47.7
6,610	0.2	2,171	0.1	4,090	61.6	CT-STUFFING/DEVAN	6,610	0.2	2,171	0.1	204.4	4,090	61.6
1,230	0.0	1,921	0.1	1,207	1.9	CT-HEAVYLIFT	1,230	0.0	1,921	0.1	-36.0	1,207	1.9
	0.0	141	0.0	140	-100.0	CT-LONGLENGTH		0.0	141	0.0	-100.0	140	0.0
7,800	0.3		0.0	4,754	0.0	OUT-OF-GAUGE CARGO (OOG)	7,800					4,754	0.0
<u>1,697,550</u>	<u>60.3</u>	<u>1,378,157</u>	<u>49.0</u>	<u>1,433,154</u>	<u>18.4</u>	<b>CARGO THROUGHPUT REVENUES</b>	<u>1,697,550</u>	<u>49.2</u>	<u>1,378,156</u>	<u>49.0</u>	<u>23.2</u>	<u>1,433,154</u>	<u>18.4</u>
<b>OTHER CARGO RELATED REVENUES</b>													
	0.0		0.0			0.0 LIFT ON/LIFT OFF		0.0		0.0	0.0		0.0
	0.0	155	0.0	3,464	-100.0	PRESLUNG		0.0	155	0.0	-100.0	3,464	-100.0
	0.0		0.0			0.0 EXPORT SCRAP CONTAINER		0.0		0.0	0.0		0.0
233,378	8.3	218,226	7.8	210,750	10.7	TRANSSHIP CONTAINERS	233,378	6.8	218,226	7.8	6.9	210,750	10.7
10,443	0.4	23,782	0.8	8,740	19.5	OVERSTOWED CONTAINERS	10,443	0.3	23,782	0.8	-58.1	8,740	19.5
	0.0		0.0	139	0.0	SHIFTED CONTAINERS		0.0		0.0	0.0	139	-100.0
2,370	0.1	2,389	0.1	2,550	-7.1	RIGGED CONTAINERS	2,370	0.1	2,389	0.1	-0.8	2,550	-7.1
10,335	0.4		0.0	4,699	0.0	REEFER CNTR-PLUG/UNPLUG	10,335	0.3		0.0	0.0	4,699	0.0
216,614	7.7	70,753	2.5	130,058	66.6	DIRECT LABOR BILLED	216,614	6.3	70,753	2.5	206.2	130,058	66.6
12,410	0.4	9,060	0.3	12,041	3.1	EQUIPMENT RENTAL	12,410	0.4	9,060	0.3	37.0	12,041	3.1
28,395	1.0	31,081	1.1	27,347	3.8	PORT FEES & DOCKAGE	28,395	0.8	31,081	1.1	-8.6	27,347	3.8
378,631	13.5	325,536	11.6	335,791	12.8	WHARFAGE	378,631	11.0	325,536	11.8	18.3	335,791	12.8
54,472	1.9	49,523	1.8	47,731	14.1	FUEL SURCHARGE	54,472	1.6	49,523	1.8	10.0	47,731	14.1
18,338	0.7	15,002	0.5	12,849	42.7	MARITIME SECURITY FEE	18,338	0.5	15,002	0.5	22.2	12,849	42.7
128,054	4.5	112,945	4.0	118,583	0.0	FACILITY MAINTENANCE FEE	128,054	3.7	112,945	4.0	13.4	116,583	0.0
<u>1,093,438</u>	<u>38.8</u>	<u>858,451</u>	<u>30.5</u>	<u>912,742</u>	<u>19.8</u>	<b>OTHER CARGO RELATED REVENUES</b>	<u>1,093,438</u>	<u>31.7</u>	<u>858,451</u>	<u>30.5</u>	<u>27.4</u>	<u>912,742</u>	<u>19.8</u>
<u>2,790,988</u>	<u>99.1</u>	<u>2,236,608</u>	<u>79.5</u>	<u>2,345,896</u>	<u>19.0</u>	<b>OPERATING REVENUES</b>	<u>2,790,988</u>	<u>80.9</u>	<u>2,236,608</u>	<u>79.5</u>	<u>24.8</u>	<u>2,345,896</u>	<u>19.0</u>

**Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
01 Months Ending 10/31/12**

Current Month Actual	%	Last Year		Budget	% Chng	Year to Date Actual	%	Last Year to Date			Budget	% Chng
		Actual	%					Actual	%	Chng		
<b>NON OPERATING REVENUES</b>												
<b>FACILITIES</b>												
83,046	3.0	51,853	1.8	71,963	0.0	83,046	2.4	51,853	1.8	60.2	71,963	0.0
140,997	5.0	145,930	5.2	167,252	0.0	140,997	4.1	145,930	5.2	-3.4	167,252	0.0
87,048	3.1	118,190	4.2	112,680	-22.7	87,048	2.5	118,190	4.2	-26.4	112,680	-22.7
58,387	2.1	114,680	4.1	115,874	-49.6	58,387	1.7	114,680	4.1	-49.1	115,874	-49.6
5,881	0.2	7,313	0.3	7,048	-16.6	5,881	0.2	7,313	0.3	-19.6	7,048	-16.6
3,912	0.1	4,385	0.2	4,308	-9.2	3,912	0.1	4,385	0.2	-10.8	4,308	-9.2
20,209	0.7	20,648	0.7	18,715	8.0	20,209	0.8	20,648	0.7	-2.1	18,715	8.0
4,175	0.1	4,209	0.1	4,248	-1.7	4,175	0.1	4,209	0.1	-0.8	4,248	-1.7
205,069	7.3	57,034	2.0	62,201	0.0	205,069	5.9	57,034	2.0	259.6	62,201	0.0
608,722	21.8	524,241	18.6	564,289	7.9	608,722	17.6	524,241	18.6	16.1	564,289	7.9
<b>OTHER FEES &amp; SERVICES</b>												
	0.0		0.0		0.0		0.0					0.0
	0.0		0.0		0.0		0.0		0.0	0.0		0.0
189	0.0		0.0		0.0	189	0.0		0.0	0.0		0.0
14,551	0.5	9,988	0.4	3,165	0.0	14,551	0.4	9,988	0.4	45.7	3,165	359.8
5,165	0.0	3,794	0.1	5,080	0.0	5,165	0.1	3,794	0.1	36.1	5,080	1.7
16,333	0.6	7,654	0.3	25,727	-36.5	16,333	0.5	7,654	0.3	113.4	25,727	-36.5
15,074	0.5	19,698	0.7		0.0	15,074	0.4	19,698	0.7	-23.5		0.0
51,311	1.8	41,134	1.5	33,972	51.0	51,311	1.6	41,134	1.5	24.7	33,972	51.0
753	0.0	428	0.0	930		753	0.0	428	0.0	76.0	930	0.0
<b>REIMBURSEMENTS</b>												
	0.0	12,528	0.4		0.0		0.0	12,528	0.4	0.0		0.0
	0.0		0.0		0.0		0.0					0.0
	0.0		0.0		0.0		0.0					0.0
4	0.0		0.0		0.0		0.0					0.0
	0.0		0.0		0.0	4	0.0					0.0
4	0.0	12,528	0.4	-		4	0.0	12,528	0.4	0.0	-	0.0
660,791	23.5	578,331	20.5	599,191	10.3	660,791	19.1	578,331	20.5	14.3	599,191	10.3
3,451,779	122.6	2,814,939	100.0	2,945,087	17.2	3,451,779	100.0	2,814,938	100.0	22.6	2,945,087	17.2

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Actual	%	Actual	%			Actual	%	Actual	%	Chng		
<b>INDIRECT COSTS</b>												
<b>General &amp; Administrative Expen</b>												
(1,316,723)	-46.8	(1,185,401)	-42.1	(1,305,017)	0.9	(1,316,723)	-38.1	(1,185,401)	-42.1	11.1	(1,305,017)	0.9
(102,328)	-3.6	(94,777)	-3.4	(101,191)	1.1	(102,328)	-3.0	(94,777)	-3.4	8.0	(101,191)	1.1
(390,786)	-13.9	(344,686)	-12.2	(356,316)	9.7	(390,786)	-11.3	(344,686)	-12.2	13.4	(356,316)	9.7
(107,795)	-3.8	(96,340)	-3.4	(1,667)	0.0	(107,795)	-3.1	(96,340)	-3.4	11.9	(1,667)	6,366
(193)	0.0	(130)	0.0	(4,583)	0.0	(193)	0.0	(130)	0.0	48.8	(4,583)	-95.8
(7,687)	-0.3	(6,708)	-0.2	(10,362)	0.0	(7,687)	-0.2	(6,708)	-0.2	14.6	(10,362)	-25.8
	0.0		0.0		0.0		0.0		0.0	0.0		0.0
(155,545)	-5.5	(130,888)	-4.6	(180,423)	0.0	(155,545)	-4.5	(130,888)	-4.6	18.8	(180,423)	-13.8
(167,202)	-5.9	(152,877)	-5.4	(152,877)	0.0	(167,202)	-4.8	(152,877)	-5.4	9.4	(152,877)	9.4
	0.0		0.0		0.0		0.0		0.0	0.0		0.0
(91,303)	-3.2	(7,975)	-0.3	(37,020)	146.6	(91,303)	-2.6	(7,975)	-0.3	1044.8	(37,020)	146.6
(6,503)	-0.2	(8,341)	-0.3	(100,261)	0.0	(6,503)	-0.2	(8,341)	-0.3	-22.0	(100,261)	-93.5
(309,060)	-11.0	(308,647)	-11.0	(308,419)	0.0	(309,060)	-9.0	(308,647)	-11.0	0.1	(308,419)	0.2
(50)	0.0		0.0	(4,494)	0.0	(50)	0.0		0.0	0.0	(4,494)	-98.9
(46,652)	-1.7	(39,266)	-1.4	(105,316)	-55.7	(46,652)	-1.4	(39,266)	-1.4	18.8	(105,316)	-55.7
(1,402)	0.0	(610)	0.0	(2,516)	0.0	(1,402)	0.0	(610)	0.0	129.8	(2,516)	0.0
	0.0		0.0		0.0		0.0		0.0	0.0		0.0
(9,952)	-0.4	(35,797)	-1.3	(39,304)	0.0	(9,952)	-0.3	(35,797)	-1.3	-72.2	(39,304)	-74.7
(41,399)	-1.5	(28,226)	-1.0	(80,745)	-48.7	(41,399)	-1.2	(28,226)	-1.0	46.7	(80,745)	-48.7
	0.0	(3,415)	-0.1	(800)	0.0		0.0	(3,415)	-0.1	0.0	(800)	0.0
(3,840)	-0.1	(1,001)	0.0	(12,324)	-68.8	(3,840)	-0.1	(1,001)	0.0	283.6	(12,324)	-68.8
(6,004)	-0.2	(18,722)	-0.7	(10,467)	0.0	(6,004)	-0.2	(18,722)	-0.7	-67.9	(10,467)	0.0
	0.0		0.0		0.0		0.0		0.0	0.0		0.0
	0.0		0.0		0.0		0.0		0.0	0.0		0.0
	0.0		0.0		0.0		0.0		0.0	0.0		0.0
	0.0		0.0		0.0		0.0		0.0	0.0		0.0
(2,764,425)	-98.2	(2,463,810)	-87.5	(2,814,102)	-1.8	(2,764,425)	-80.1	(2,463,810)	-87.5	12.2	(2,814,102)	-1.8

**Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
01 Months Ending 10/31/12**

Current Month Actual	%	Last Year		Budget	% Chng		Year to Date		Last Year to Date			Budget	% Chng
		Actual	%				Actual	%	Actual	%	Chng		
687,354	24.4	351,129	12.5	130,985	424.8	OPERATING INCOME (LOSS)	687,354	19.9	351,129	12.5	95.8	130,985	424.8
						OTHER INCOME (EXPENSE)							
						0.0 Other Income & Expense		0.0					
	0.0		0.0	4,178		0.0 Other Income		13.0		0.0	0.0	4,178	
	0.0		0.0			0.0 Interest Income		0.0		0.0	0.0		
	0.0		0.0			0.0 Interest Income		0.0		0.0	0.0		
(24,480)	-0.9	13,765	0.5	12,131		0.8 Interest Expense	(24,480)	-0.7	13,765	0.5	-277.8	12,131	-301.8
(16,962)	-0.6	0	0.0	(17,391)		0.8 Interest Expense-USDA	(16,962)	-0.5	0	0.0	-7374843.5	(17,391)	
(49,037)	-1.7		0.0			0.0 Other Expense	(49,037)	-1.4		0.0	0.0		
(27,739)	-1.0	(177,468)	-6.3	(177,720)		0.0 Retirement Govt Contribution	(27,739)	-0.8	(177,468)	-6.3	-84.4	(177,720)	
152,721	5.4	411,652	14.8	315,009		0.0 Federal Reimbursement	152,721	4.4	411,652	14.8	-62.9	315,009	
	0.0		0.0	(5,604)		0.0 Federal Expenses		0.0		0.0	0.0	(5,604)	
	0.0		0.0			0.0 Gain <Loss> on Asset Disposals		0.0		0.0	0.0		
34,503	1.2	247,949	8.8	130,603	-73.6	Other Income & Expense	34,503	1.0	247,949	8.8	-86.1	130,603	-73.6
34,503	1.2	247,949	8.8	130,603	-73.6	OTHER INCOME (EXPENSE)	34,503	1.0	247,949	8.8	-86.1	130,603	-73.6
721,857	25.6	599,078	21.3	261,588	176.0	NET INCOME (LOSS)	721,857	20.9	599,078	21.3	20.5	261,588	176.0