



**PORT OF GUAM**  
ATURIDATI PUEYTON GUAHAN  
**Jose D. Leon Guerrero Commercial Port**  
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Eddie Baza Calvo  
Governor of Guam  
Ray Tenorio  
Lieutenant Governor

December 28, 2011

**MEMORANDUM**

**TO:** Honorable Judith T. Won Pat, Ed. D  
Speaker, 31<sup>st</sup> Guam Legislature

**FROM:** General Manager

**SUBJECT:** FY 2012 Revenues and Expenses Report-November

Attached is the Revenues and Expenses Report, as of November 30, 2011, for the Port Authority of Guam.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 at extension 303 or 302.

*Anisia B. Terlaje*  
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PEDRO A. LEON GUERRERO JR.  
*for* General Manager

Cc: Senator Thomas Ada  
Public Auditor  
Deputy General Manager *abr*  
Corporate Services Manager *d*  
Financial Affairs Controller *fi*

**Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
02 Months Ending 11/30/11**

Current Month Actual	% -----	Last Year Actual	% -----	Budget	% Chng -----	Year to Date		Last Year to Date		Budget	% Chng -----
						Actual	%	Actual	%		
<b>OPERATING REVENUES</b>											
<b>CARGO THROUGHPUT REVENUES</b>											
468,469	14.6	413,186	13.3	412,823	13.5	847,797	13.9	807,053	14.3	825,646	2.7
1,014,338	37.3	1,074,192	34.5	883,079	14.9	1,892,096	33.3	1,842,790	32.6	1,766,158	7.1
94,487	1.6	39,106	1.3	89,913	5.1	172,642	2.4	60,088	1.1	179,826	-4.0
345		598		963	-64.2	1,010		800	5.2	1,926	-47.6
31,754	0.5	10,133	0.3	15,467	0.0	69,772	1.1	24,537	0.4	30,934	0.0
3,567	0.1	4,808	0.2	5,302	105.3	5,739	0.1	9,461	0.2	10,604	125.6
2,228		960		6,049	-32.7	4,148	0.1	1,618	0.2	10,604	-45.9
376		34		5,366	-63.2	517	0.1	34	49.7	12,098	-65.7
					-93.0				317.1	10,732	0.0
1,615,565	49.6	1,543,016	49.6	1,418,962	13.9	2,993,721	49.3	2,746,380	48.6	2,837,924	5.5
<b>OTHER CARGO RELATED REVENUES</b>											
2,053	0.1	10,748	0.4	12,861	-100.0	2,208	0.1	680	0.6	124	-100.0
238,872	8.6	221,973	7.1	216,145	-84.0	457,098	8.1	462,326	8.2	25,722	-91.4
10,443	0.6	10,443	0.3	15,595	0.0	34,225	0.8	36,190	0.6	432,290	0.0
155		362		221	-33.0	155		569	0.6	31,190	9.7
2,968	0.1	2,895	0.1	2,491	0.0	5,356	0.1	6,080	0.1	442	-64.9
92,706	2.6	102,188	3.3	96,542	19.1	163,459	2.6	196,928	3.5	4,982	7.5
16,030	0.3	16,522	0.5	11,017	-4.0	25,090	0.3	27,589	0.5	193,084	-15.3
22,149	0.6	23,368	0.8	29,658	45.5	53,230	0.9	47,336	0.8	22,034	13.9
393,938	12.6	355,377	11.4	331,043	-25.3	719,474	11.9	659,093	11.7	59,316	-10.3
55,269	1.9	53,858	1.7	49,952	19.0	104,792	1.8	101,951	1.8	662,086	8.7
13,472	0.4	12,301	0.4	12,946	10.6	28,473	0.5	23,875	0.4	99,904	4.9
133,481	4.3	117,545	3.8	113,468	4.1	246,426	4.1	222,081	3.9	25,892	10.0
981,536	30.1	927,580	29.8	892,001	0.0	1,839,987	30.3	1,819,725	32.2	226,936	0.0
2,597,100	79.7	2,470,597	79.4	2,310,963	10.0	4,833,708	79.6	4,566,105	80.7	1,784,002	3.1
					12.4				5.9	4,621,926	4.6

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Income Statement  
With Budget Comparison (Unaudited)  
02 Months Ending 11/30/11**

Current Month Actual	% Chng	Last Year Actual	% Chng	Budget	% Chng	Year to Date			Last Year to Date				
						Actual	%	Actual	%	Actual	%	Actual	%
<b>NON OPERATING REVENUES</b>													
<b>FACILITIES</b>													
488,282	15.7	513,025	16.5	470,358	3.8	930,632	15.7	866,464	15.3	866,464	15.3	940,716	-1.1
20,478	1.3	21,220	0.7	105,566	-80.6	41,125	0.9	42,476	0.8	42,476	0.8	211,132	-80.5
4,054	0.3	5,488	0.2	4,067	-0.3	8,263	0.2	10,853	0.2	10,853	0.2	8,134	1.6
61,060	0.5	67,820	2.2		0.0	118,094	1.5	106,896	1.9	106,896	1.9		0.0
573,874	17.6	607,554	19.5	579,991	-1.1	1,098,114	18.1	1,026,688	18.2	1,026,688	18.2	1,159,982	-5.3
<b>OTHER FEES &amp; SERVICES</b>													
<b>CLAIMS FEE</b>													
					0.0								
		40		25	0.0			40		40		50	0.0
				2,834	0.0							5,668	76.2
2,578		5,390	0.2	3,859	-33.2	9,988	0.2	6,371	0.1	9,514	0.2	7,718	-17.5
7,639	0.3	7,723	0.3	26,578	-71.3	15,293	0.3	14,201	0.3	14,201	0.3	53,156	-71.2
18,575	1.2	19,017	0.6		0.0	38,273	0.9	36,780	0.7	36,780	0.7		0.0
28,792	0.9	32,170	1.0	33,296	-13.5	69,926	1.2	60,536	1.1	60,536	1.1	66,592	5.0
1,760	0.1	708				2,188		3,175	0.1	3,175	0.1		0.0
<b>ADMINISTRATIVE FEES &amp; SERVICES</b>													
<b>REIMBURSEMENTS</b>													
58,421	-5.8				0.0	70,949	-1.8						0.0
	0.0		0.0		0.0								
	0.0		0.0		0.0								
	0.0		0.0		0.0								
	0.0		0.0		0.0								
58,421	1.8		0.0			70,949	1.2		0.0		0.0		0.0
662,846	20.3	640,431	20.6	613,287	8.1	1,241,177	20.4	1,090,399	19.3	1,090,399	19.3	1,226,574	1.2
3,259,946	100.0	3,111,028	100.0	2,924,250	11.5	6,074,885	100.0	5,656,504	100.0	5,656,504	100.0	5,848,500	3.9



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Current Month	Actual	%	Last Year	Actual	%	Budget	% Chng	Year to Date			Last Year to Date		
								Actual	%	Actual	%	Actual	%
317,341	9.7	351,679	11.3	70,886	347.7	671,885	11.1	352,468	6.2	141,772	373.9		
OPERATING INCOME (LOSS)													
OTHER INCOME (EXPENSE)													
29,249	1.9					29,249	0.7						
15,749	0.9	13,202	0.4			29,514	0.6	24,227	0.4	22,908	28.8		
(17,791)	-1.2	(7,105)	-0.2	11,454	0.8	(35,070)	-0.8	(7,105)	-0.1	(34,398)			
(0)				(17,199)	0.0								
(133,191)	-8.6	(124,992)	-4			(264,926)	-6.1	(250,040)	-4.4	(391,666)			
200,083	-11.2	908,763	29.2	(195,833)	0.0	611,736	5.5	852,921	15.1	2,099,312			
		(21,750)	-0.7	1,049,656	0.0			(21,750)	-0.4				
94,099	2.9	768,118	24.7	848,078	-88.9	370,502	6.1	598,253	10.6	1,696,156	-78.2		
94,099	2.9	768,118	24.7	848,078	-88.9	370,502	6.1	598,253	10.6	1,696,156	-78.2		
411,440	12.6	1,119,797	36.0	918,964	-55.2	1,042,387	17.2	950,721	16.8	1,837,928	-43.3		
NET INCOME (LOSS)													